



e-Business Services

Buyer/Vendor Manager eBidding Versalis International

Dear User,

this manual shows eBidding system process for Standalone Negotiation scenario as Buyer/Vendor Manager.

We kindly suggest to inspect this manual and check features and characteristics of eBidding scenario for a better utilization of the system.



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eBusiness eBidding Service

The Eni e-Business Service offers the possibility to manage Electronic tenders for the award of supplies in electronic form for materials / services.

Electronic tenders are addressed only to pre-qualified bidders and coded on the system.

Buyer create Electronic tenders and invites the desired bidders to participate.

Bidders receive notification emails, check details of the tender and proceed with the insertion of their Bid Responses.

Bidder fill in the data in Bid responses, attaches any technical documentation to support the product specifications and sends his offer.

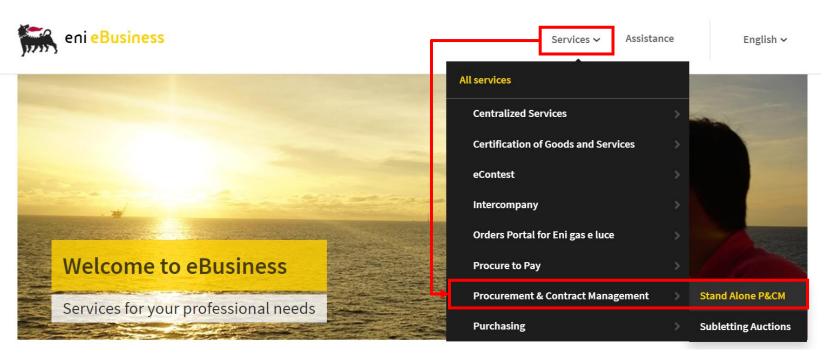
Buyer receive Bid responses and evaluates them to determine the winning offer.

The functions available to the buyer are also related to management of supplier lists and management of system master data of the related Contact Persons

Logon eBidding

eBusiness eBidding system is available at:

<u>https://ebusiness.eni.com/index.php/en/</u> --> Services → Procurement & contract management → Stand Alone P&CM



Select service and eBidding system will be accessed in Single-Sign-On mode according to your Eni credentials



Electronic Tender Section

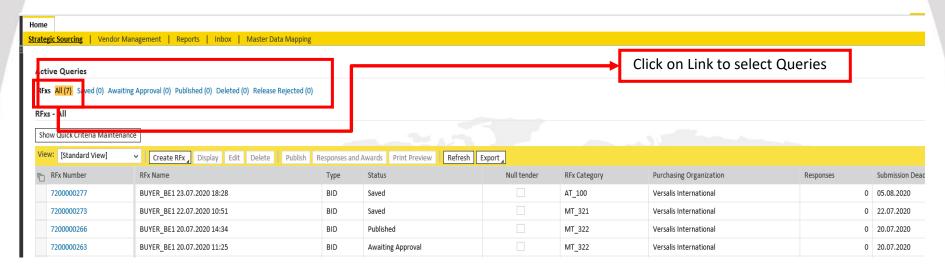


To create a new Electronic Tender, Buyer accesses to User menu «Strategic Sourcing»

NB: Terms *RFx* and *Tender* are synonymous in this reference manual.



Electronic Tender Lists



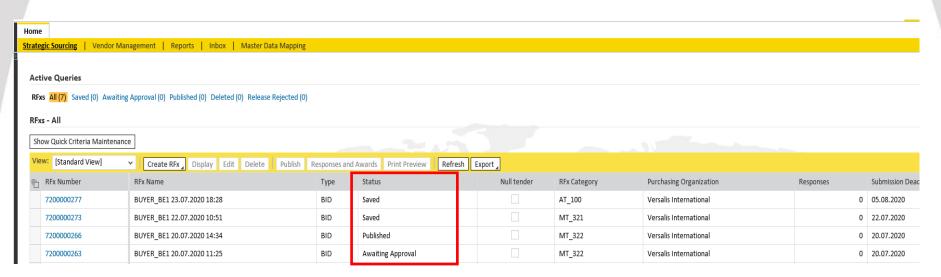
Within Strategic Sourcing the following list of queries show electronic Tenders according to their active status.

List of available queries:

- All All Tenders
- Saved Tenders Saved as Draft
- Awaiting Approval Tenders awaiting for approval
- Published –Published Tenders
- Completed Completed and Closed Tenders
- Deleted Deleted Tenders
- Release Rejected Tenders Rejected for Publication



Electronic Tender List and Statuses



The list of Tenders shows all documents assigned to Purchasing Group which buyer belongs.

The following statuses are available for Tenders:

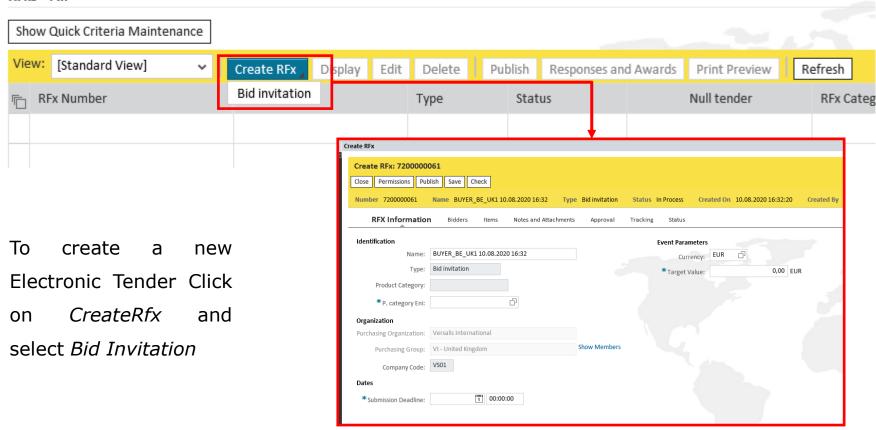
- Saved → Document saved as Draft by Buyer
- Awaiting Approval → Document under approval workflow (go to section *Approval* of the RFx to check status of Workflow)
- **Deleted** > Documento deleted by Buyer (document no longer editable)
- Release Rejected

 Buyer has accepted Approver reject decision. It is still possibile to edit document
 and start a new approval workflow
- Published → Document finally published
- Completed → Document Completed and Closed
- In your Inbox → Document is waiting for a reject acceptance to be checked in your Inbox

Create an Electronic Tender

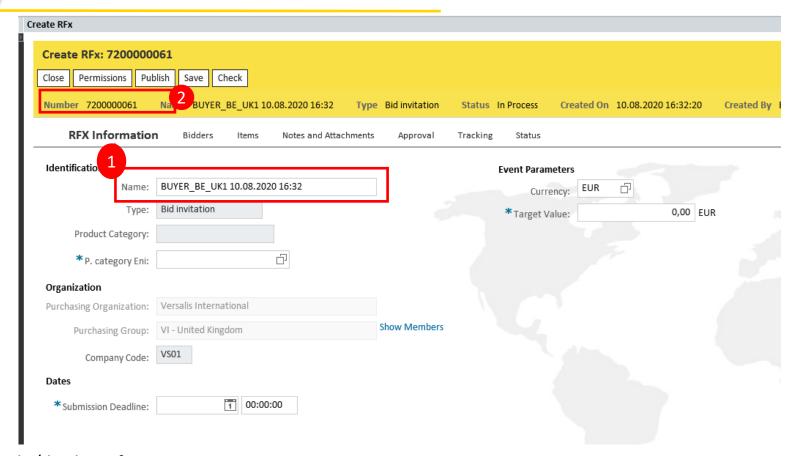
RFxs All (0) Saved (0) Awaiting Approval (0) Published (0) Completed (0) Deleted (0) Release Rejected (0)

RFxs - All





Create an Electronic Tender



Edit/display information:

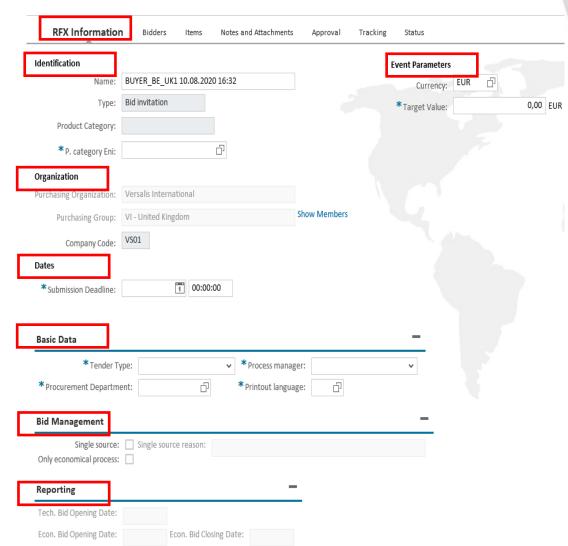
- 1. Name insert a name to describe RFx document (max 40 digits). Default Name is set as following: UserID + Tender creation date + Tender creation time
- 2. Number system unique number for RFx process. Data is managed automatically by system



Create an Electronic Tender – RFx Information

In section RFx Information are available all Tender main master data. It is organized in sub-sections: *Identification* – Generic Master Data related to RFx Event Parameters - Currency and RFx Target Value Organizzation - Buyer Company data Dates (mandatory) - Sumbission Deadline for **RFx Bid Responses** Basic Data (mandatory): Tender Type **Procurement Department Process Manager Printout Language** Management Data for Tender Bid management type

Reporting – Data related to Tender technical

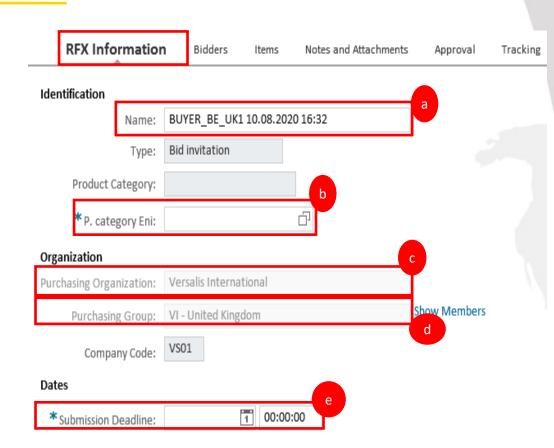




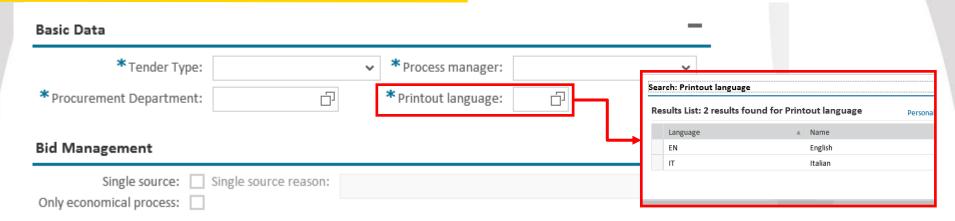
phases

Within RFx Information, following data are available:

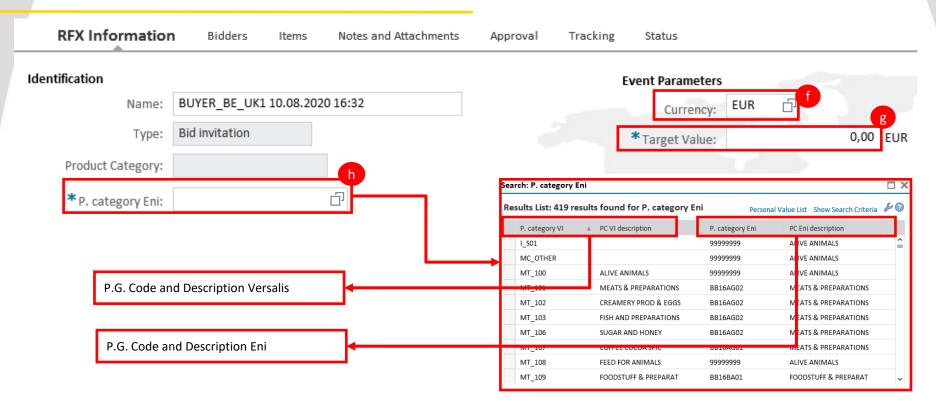
- a. Name system sets as default User Name and timestamp of RFx creation. Default data is editable
- P. Category Eni (mandatory) set Main Product
 Category for RFx selecting value from search help
- c. Purchasing Organization Buyer PurchasingOrganization (not editable)
- d. Purchasing Group Buyer Purchasing Group (not editable)
- e. Submission Deadline (mandatory) insert date (format GG.MM.AAAA o GGMMAA) and time for RFx Response submission Deadline. Within that deadline, bidders need to provide their responses to the RFx. Time system is managed by eBidding Eni server (Italian time).



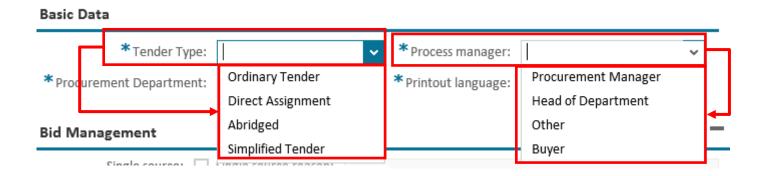




- Printout Language (mandatory) select RFx printout language (selectable value Italian and English)
- Tender Type (mandatory): Statistic data according to Eni naming convention to classify Tender processes
- Procurement Department (mandatory) select Procurement Department for approval workflow assignment and calculations
- Single source (optional By default not set): If selected, system requires mandatory reasons to be provided and it's possible to invite only one bidder to the RFx
- Only economical process (optional By Default not set): Select that option to define an RFX as only economical process → only economical envelope. If not set, RFx will be managed as a double envelope process (Economical and Technical). That implies double corresponding evaluation process for RFx
 Responses

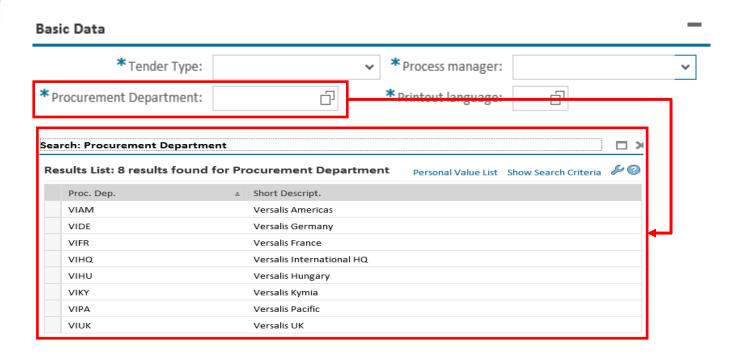


- f. Currency Select currency for tender process
- g. Target Value insert Target Value for Tender Process
- P. Category Eni PG inserted in ENI Code. It's possible to search values in both Eni or Versalis
 International Coding. The field value Product Category is filled with Versalis Iternational Code for
- N.B. All informations above are available for changes after 1st publication only in case of extension



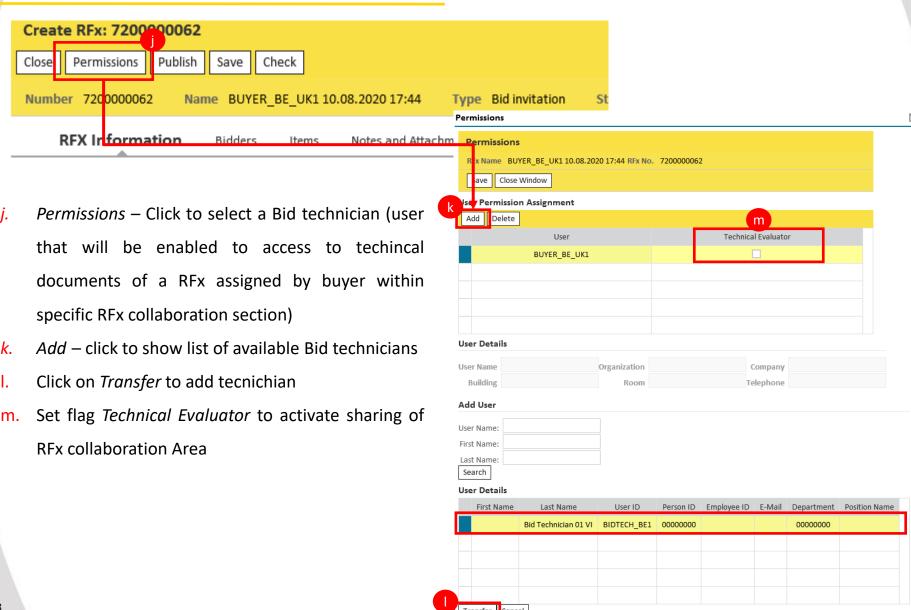
- Tender Type Select one Tender process type according to Eni naming convention:
 - Ordinary Tender
 - Direct Assignment
 - Abridged (shortened process)
 - Simplified Tender
- Process Manager Select one process manager according to Eni naming convention:
 - Procurement Manager
 - Head of Department
 - Other
 - Buyer





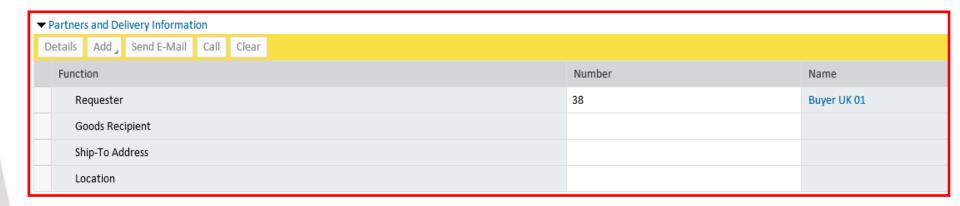
- Procurement Department Select one Procurement Department of Versalis International:
 - VIAM Versalis Americas
 - VIDE Versalis Germany
 - VIFR Versalis France
 - VIHQ Versalis Headquarter
 - VIHU Versalis Hungary
 - VIKY Versalis Kymia
 - VIPA Versalis Pacific
 - VIUK Versalis UK





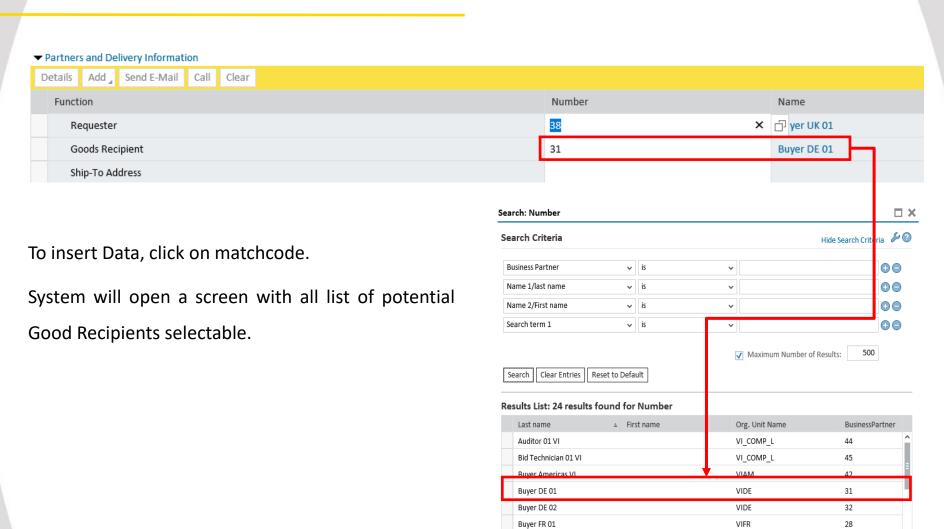
Create an Electronic Tender – RFx Information on Partner and delivery

- In **Partner and Delivery Information Data**, check following data:
- Requester mandatory, RFx requester (by default, the buyer himself),
- Goods Recipient person entitled to receive potential Goods Receipt related to RFx process
- Ship-To Address N.B. Data not significant for Versalis International eBidding Standalone Tender scenario
- Location N.B. Data not significant for Versalis International eBidding Standalone Tender scenario





Create an Electronic Tender – RFx Information on Partner and delivery



Buyer FR 02

Buyer Headquarter 01

Buyer Headquarter 02



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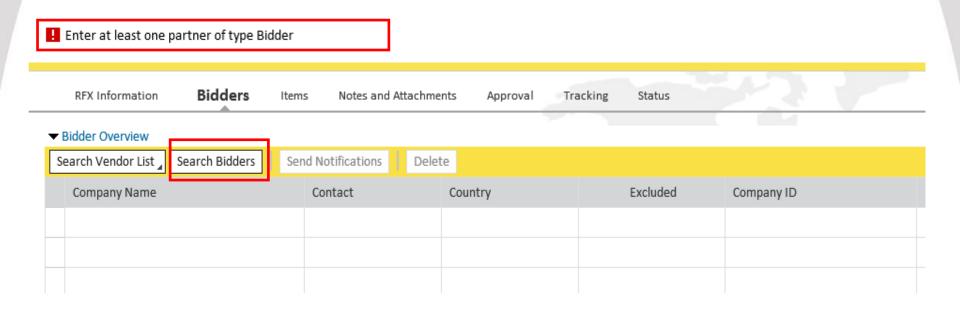
34

35

VIFR

VIHQ

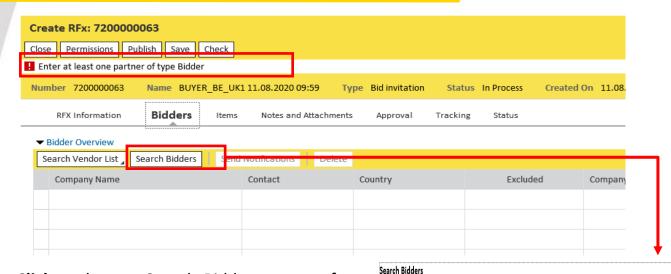
VIHQ



Provide all mandatory master data and proceed with RFx completion.

System Message 'Enter at least one partner of type Bidder' notifies buyer that RFx master data still require Bidders to be added to RFx process.





Click on button *Search Bidders* — to perform Bidder selection.

A popup will open with list of valid Contact Persons available to be invited to the RFx.

Bidder list will also show Vendor reference codes in both VI/ENI coding.

Table header can be used as filter to narrow searh by both VI or ENI Vendor codes

ħ	Supplier VI	Supplier VI description	Supplier Eni	Supplier Eni description	Business Partner	First name	Last name ^
	500124	A.T.I. TOTAL PETROCHEM -ALTRI TOTAL PETROCHEMICALS FELUY SA	9000000006	A.T.I. TOTAL PETROCHEM -ALTRI TOTAL PETROCHEMICALS FELUY SA	48	Mario	Rossi
	1029416	GLS GENERAL LOGISTICS SYSTEMS KFT.	9000000008	GLS GENERAL LOGISTICS SYSTEMS KFT.	49	Antonella	Bianchi
	1030551	SPIE OIL AND GAS SERVICE	9000000003	SPIE OIL AND GAS SERVICE ENI Subsidiary 2	50	Marco	Guida
	1030551	SPIE OIL AND GAS SERVICE	900000003	SPIE OIL AND GAS SERVICE ENI Subsidiary 2	58	Mariano	Trani
	1031213	CRAIN COMMUNICATIONS LTD. SUBSCRIPTIONS DEPARTMENT	9000000009	CRAIN COMMUNICATIONS LTD. SUBSCRIPTIONS DEPARTMENT	51	Laura	Bellomo
	1036470	Vega SA	900000005	Vega SA	52	Giorgio	Canu
	1037677	MANON JEAN-POL	9000000004	MANON JEAN-POL	53	Clelia	Antonelli
	1039903	INSTITUT BELGE DE L'EMBALLAGE	9000000002	INSTITUT BELGE DE L'EMBALLAGE	54	Fabio	Pecchia
	1039903	INSTITUT BELGE DE L'EMBALLAGE	9000000002	INSTITUT BELGE DE L'EMBALLAGE	59	Dina	Jones
	1040297	HAPMAN EUROPE	900000001	HAPMAN EUROPE	55	Simona	Pistocchi



 \square X

]	Supplier VI	Supplier VI description	Supplier Eni	Supplier Eni description	Business Partner	First name	Last name
ı	500124	A.T.I. TOTAL PETROCHEM -ALTRI TOTAL PETROCHEMICALS FELUY SA	9000000006	A.T.I. TOTAL PETROCHEM -ALTRI TOTAL PETROCHEMICALS FELUY SA	48	Mario	Rossi
	1029416	GLS GENERAL LOGISTICS SYSTEMS KFT.	900000008	GLS GENERAL LOGISTICS SYSTEMS KFT.	49	Antonella	Bianchi
	1030551	SPIE OIL AND GAS SERVICE	900000003	SPIE OIL AND GAS SERVICE ENI Subsidiary 2	50	Marco	Guida
	1030551	SPIE OIL AND GAS SERVICE	900000003	SPIE OIL AND GAS SERVICE ENI Subsidiary 2	58	Mariano	Trani
	1031213	CRAIN COMMUNICATIONS LTD. SUBSCRIPTIONS DEPARTMENT	9000000009	CRAIN COMMUNICATIONS LTD. SUBSCRIPTIONS DEPARTMENT	51	Laura	Bellomo
	1036470	Vega SA	9000000005	Vega SA	52	Giorgio	Canu
	1037677	MANON JEAN-POL	900000004	MANON JEAN-POL	53	Clelia	Antonelli
	1039903	INSTITUT BELGE DE L'EMBALLAGE	9000000002	INSTITUT BELGE DE L'EMBALLAGE	54	Fabio	Pecchia
	1039903	INSTITUT BELGE DE L'EMBALLAGE	9000000002	INSTITUT BELGE DE L'EMBALLAGE	59	Dina	Jones
	1040297	HAPMAN EUROPE	900000001	HAPMAN EUROPE	55	Simona	Pistocchi

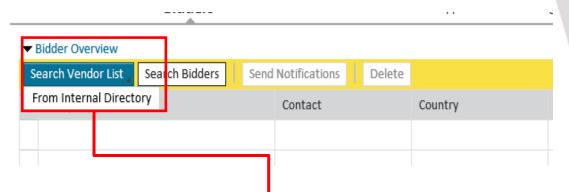


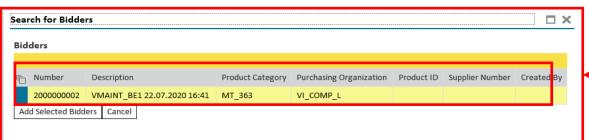
Select Bidders and click button Add Bidders.

Selected Bidders will be added to RFx section Bidder Overview.

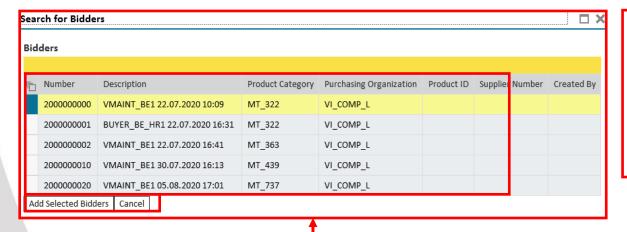


It is possible to select Bidders From released Vendor Lists. Selecting a Vendor list will add all Vendor contact persons assigned to the selected Vendor List.





System shows the Vendor List assigned to the Product Group selected by buyer within RFx Information Data



In case Buyer has not selected yet any Product Group for the RFx, system will show list of all the Vendor lists available

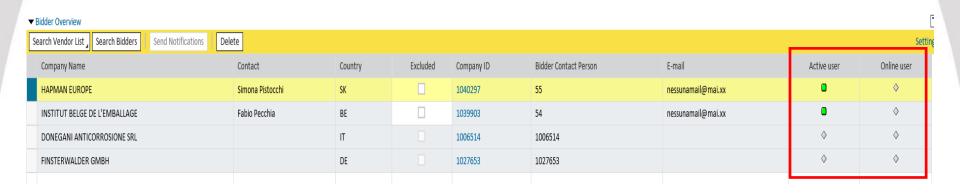




The Column Excluded is available to Buyer to exclude Bidders from RFx. Parameter is not active by default.

NB: in case buyer selects a Vendor List including Vendors for which no contact persons are available on eBidding system, such vendors will not be able to participate to RFx process.





The column *Active user* and *Online user* notify Buyers about the actual state on eBidding system of a Contact Person.

Available status icons:

Inactive User - icon
 Active User - icon
 Online User - icon
 Offline User - icon



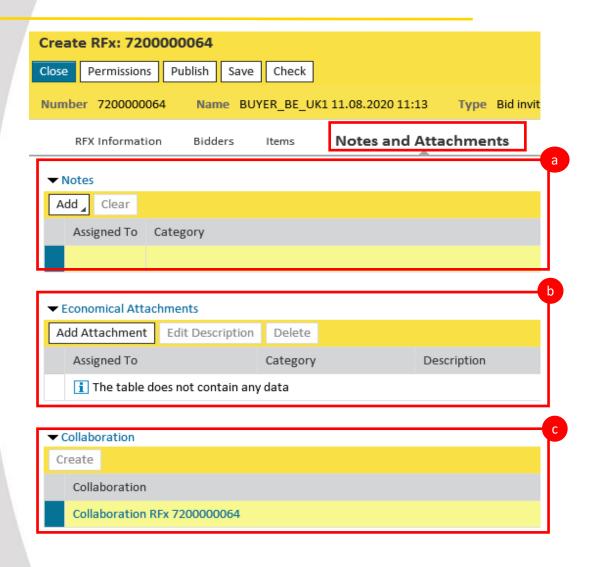
▼ Bidder Overview Search Vendor List , Search Bidders Send Notifications Delete Setting										
Search Vendor List Search Bidders Search Bidders Search Bidders Search Notifications Search Notification										
Company Name	Contact	Country	Excluded	Company ID	Bidder Contact Person	E-mail	Active user	Online user		
HAPMAN EUROPE	Simona Pistocchi	SK		1040297	55	nessunamail@mai.xx	Ü	♦		
INSTITUT BELGE DE L'EMBALLAGE	Fabio Pecchia	BE		1039903	54	nessunamail@mai.xx	Ü	♦		
DONEGANI ANTICORROSIONE SRL		IT		1006514	1006514		♦	♦		
FINSTERWALDER GMBH		DE		1027653	1027653		\Q	♦		

During preparation and before publication of an RFx, to delete contact persons, **Delete** button is available. From next RFx phases (extensions, rebids) it will only be possible to exclude bidders by setting *Excluded* flag.

At first publication all invited bidders will receive a notification email related to the RFx.

In case buyer needs to manually newly notificate a Bidder, a Notification Button will be available within bidder section after publication.





RFx tab *Notes and Attachments* features following sub areas:

- a. Notes
- b. Economical Attachments
- c. Collaboration





N.B. Technical and economical RFx documents are available in specific RFx Sections. It is recommended to use the Notes Area only as a description of uploaded documentation.

It is therefore recommended not to insert sensible any RFx data within note section.

Within Note section a dropdown menu shows following options for text creation:

- <u>Tendering text:</u> Description text visible to invited bidders
- Item Tendering text: RFx Item description
 visible to invited bidders
- <u>Internal Note:</u> Internal text note **NOT** visible to invited bidders
- Extension/Rebid Reason: Mandatory internal note that Buyer has to provide in case of Extension or Rebid (mandatory note requested only for first Extension or Rebid)

After text creation, click on *OK*.



Economical Attachment Area allows to upload RFx public Economic specifications (specifications, price lists, etc..). There is no limitation about number of documents that can be uploaded. It is recommended to use *.zip archives in order to reduce attachment size and number of items. It is possible to upload only one file/archive at a time.

If needed, a Description can be inserted.

Click on *Browse* to search for an internal attachment and then click *Open*.

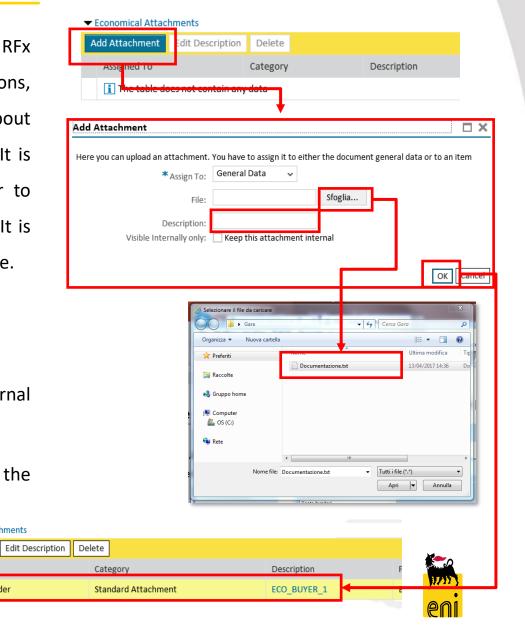
Click on *OK* to finally upload the document on the RFx

▼ Economical Attachments

Add Attachment | Edit D

Document Header

Assigned To



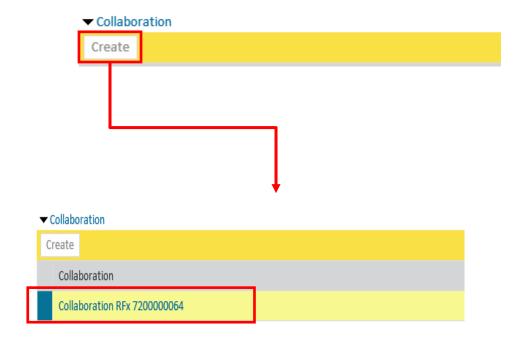
▼ Economical Attachments Add Attachment | Edit Description Delete Visible Internally only Assigned To Category Description File Name Version Document Header Standard Attachment ECO BUYER 1 ECO BUYER 1.xlsx Document Header Standard Attachment ADM_Buyer.xlsx 1 Internal

It is still possible to Edit Attachment Descriptions and Delete the Attachments using *Edit Description* and *Delete* buttons.

The parameter *Visible internally only* determines whether an attachment can be accessible to bidders or not. In case parameter is set, attachment will only be visible to internal Versalis users enabled to access to RFx process (eg. Bid technicians and Approvers)

Repeat activity for any of the attachments needed.

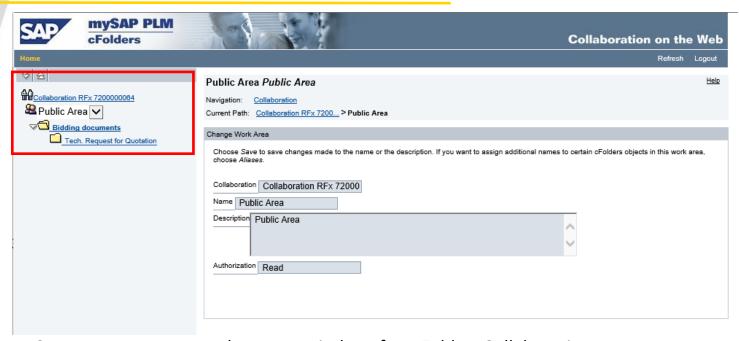




Clicking on Create, system generates a Collaboration area dedicated to administrative and technical documentation of the RFx (Collaboration Area cFolder).

After some second system will prompt the techincal hyperlink to access to Collaboration Area





System opens a new browser window for cFolder Collaboration Area.

During RFx preparation, the only available Area is the Public Area in which buyer has to insert all Administrative and Technical Public Documents that will be accessible by both Buyer and Bidders (once the RFx is published).

NB. The very first time that buyer accesses to cFolder, it's mandatory to accept terms and conditions

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REJECT





cFolder Public Area is structured under Bidding Documents and following sub-folders:

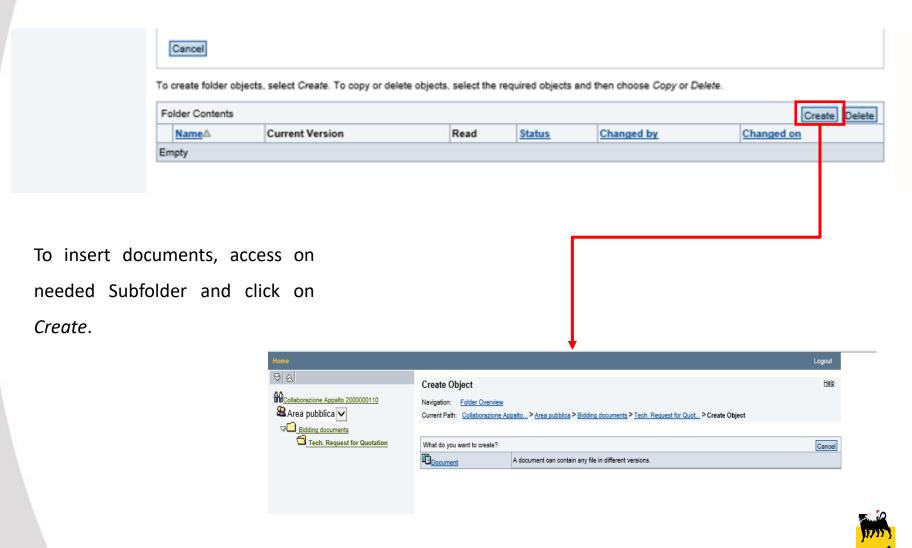
• Tech. Request for Quotation — folder used by buyer to upload the Request For Quotation specifications, related attachments (technical and commercial documents) → N.B: this is the only visibile folder during RFx preparation to insert RFx public documentation. After first publication, buyer will loos write/update rights on the folder and system will show two new different sub-folders to public Update the RFx and to exchange documentation with Bid Technicians



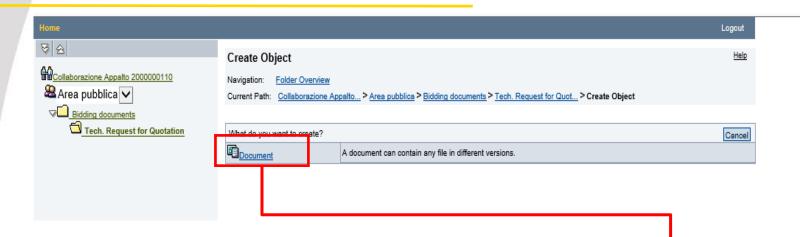
After RFx publication, The Subfolder *Bidding Documents* will be enriched with following sub-folders:

- Tech. Public updates section in which Buyer can upload public update documentation on RFx
- 2. Technical Evaluation Collaboration Area subfolder shared among Buyers and Bid Technicians. Buyer can create/delete documents in this subfolder. Bid Technicians have access in read mode only and get notified by system anytime buyer adds documents on it.



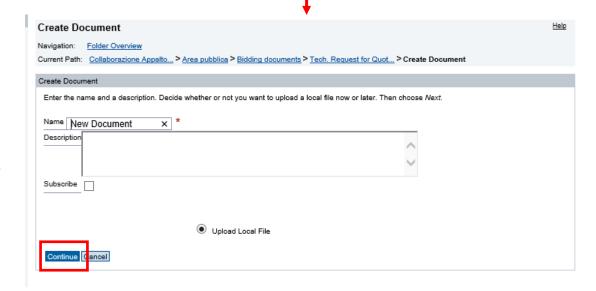


Create an Electronic Tender – Collaboration Area



Cliccare on Document.

Insert document name and description and click on *Continue*; a new popup screen will be opened to upload the document



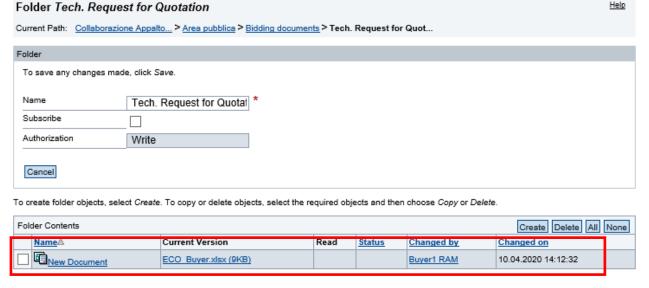


Create an Electronic Tender – Collaboration Area



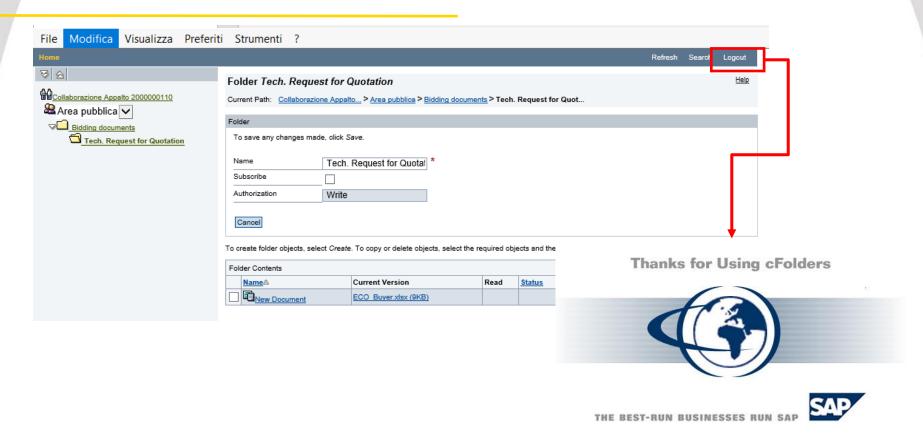
Click on *Browse* and select local file/archive to be uploaded and then click *Save*.

Folder will now be enriched with new uplodaded file.





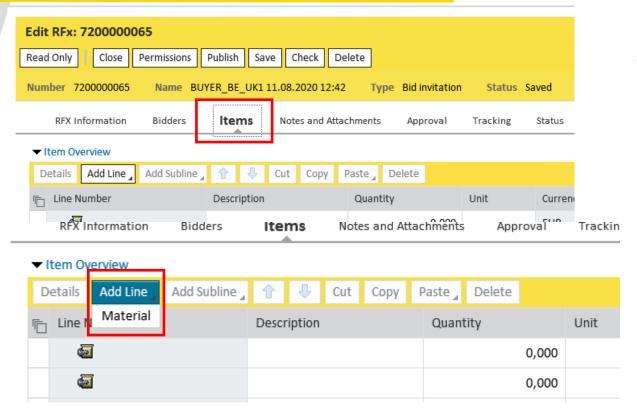
Create an Electronic Tender – Collaboration Area



After uploading all files buyer can Logout cFolder clicking *Logout*. A new browser page will show 'Thanks for using cFolders' click close Browser button to leave the screen.



Create an Electronic Tender – RFx Items



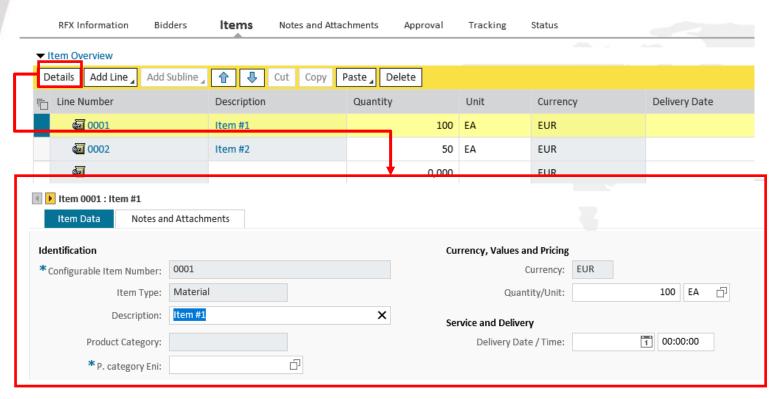
After completion of RFx Information section, if needed, select *Items* to create specific RFx Items.

In this section it's possible to provide specifc items with description, quantity and Unit Of Measure for which buyer needs quotation.

For each item a description is available (max 40 digits), Product Category, requested item for quotation, Unit of Measure and date/time for preferred delivery (not mandatory).



Create an Electronic Tender – RFx Items details



Selecting *Add line/Material* it is possible to complete item data assigning Product Category, quantity, UOM and delivery date/time (not mandatory).

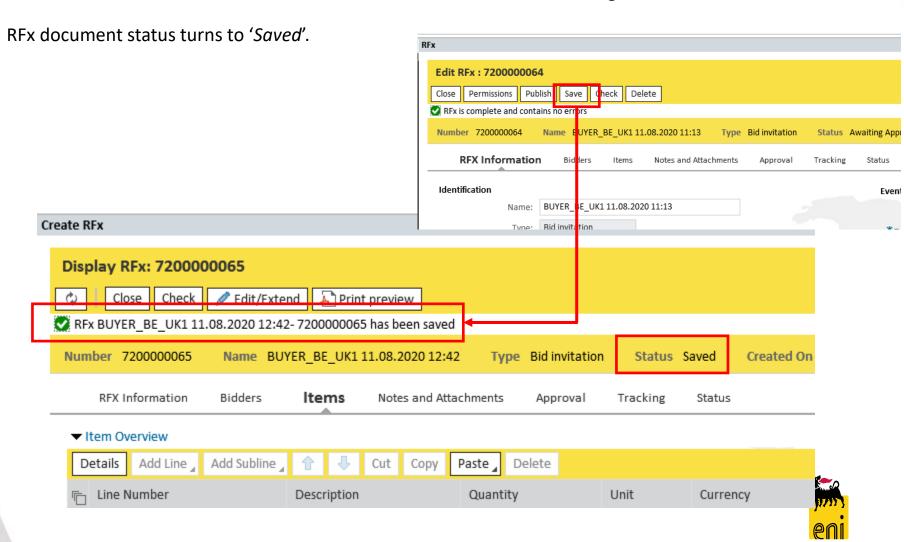
Click on **Details** to update/change data provided from items overview.

NB: Product group of each item can be different from RFx Product Group header data

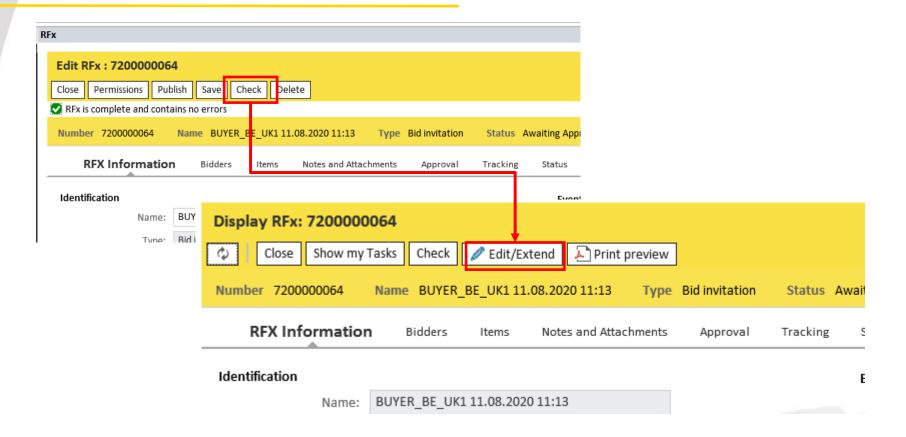


Save an Electronic Tender

Click on Save to save a draft RFx. Document can be accessed later for changes.



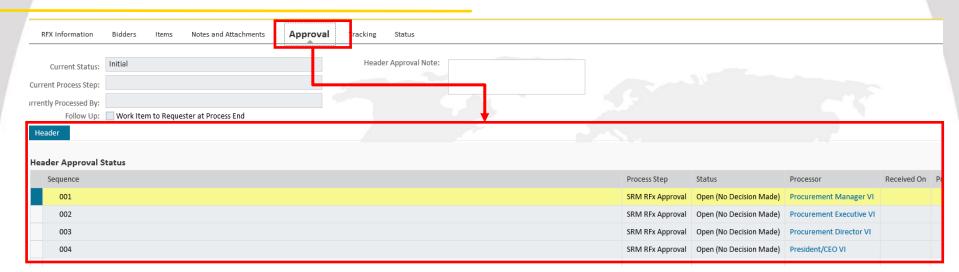
Check and Publish an Electronic Tender



After RFx data completion, it's recommended to check inserted data clicking on *Check* button. System shows potential errors (warnings and blocking errors); if anything is correct, system message 'RFx is complete and contains no errors' will be prompted.

Buyer can proceed with RFx publication.

Check RFx Approval Workflow



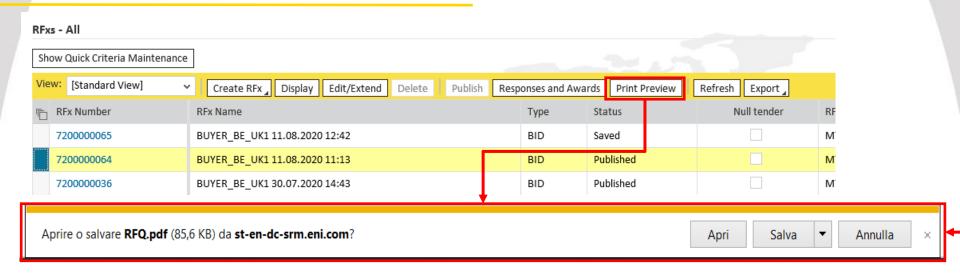
Within RFx *Approval* section it's possibile to check approval workflow steps calculated by eBidding according to selection/settings of the following RFx parameters:

- Procurement Department
- RFx Target Value (workflow steps are calculated according to value thresholds)

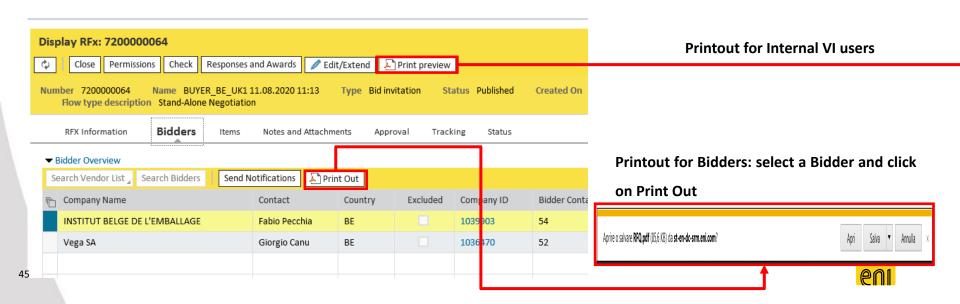
According to data inserted by buyer, system calculates RFx approval responsibles and will sent notification for approval when their approval/rejection for RFx publication is requested.

NB: eBidding features a system checks that prevents that a RFx creator can't be at the same time inserted within aprovers list. In such cases, system prevents RFx release with an error blocking message

RFx Documents Printouts



It is possible to generate RFx printout from RFx overview list or from within RFx document details:



RFx Documents Printouts

Document printout for internals shows general RFx information data



Until final approval, RFx printouts will show the header «DRAFT» signature.

After approval the «DRAFT» signature will be removed from printouts

Document printout for Bidders reports information related only to the selected Bidder:



Until final approval, RFx printouts will show the header «DRAFT» signature.

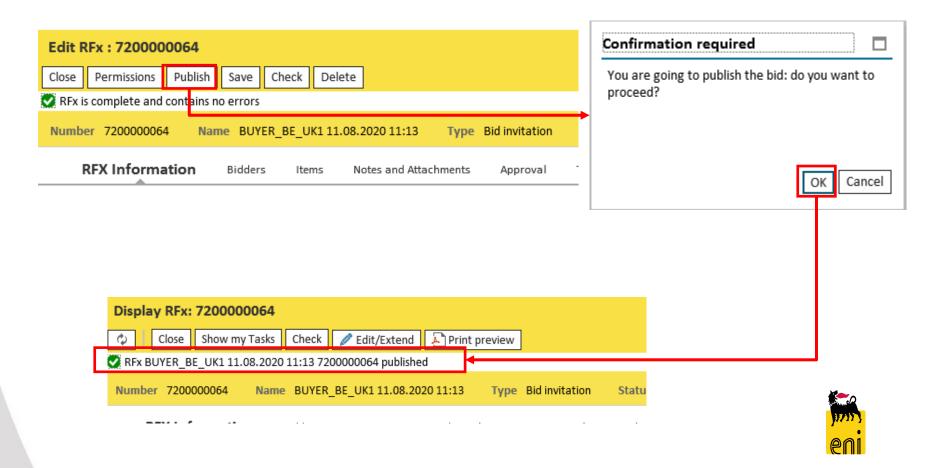
After approval the «DRAFT» signature will be removed from printouts



Check and Publish an Electronic Tender

To Publish an Electronic Tender:

- Click on button Publish;
- A pop-up confirmation message will be prompted out. Clicking on OK the Document is sent out for publication approval and a success message is prompted.



Check and Publish RFx



After publication of RFx document, system send notification emali to all invited bidders (not excluded) and to Bid technicians (in case existing for the RFx).

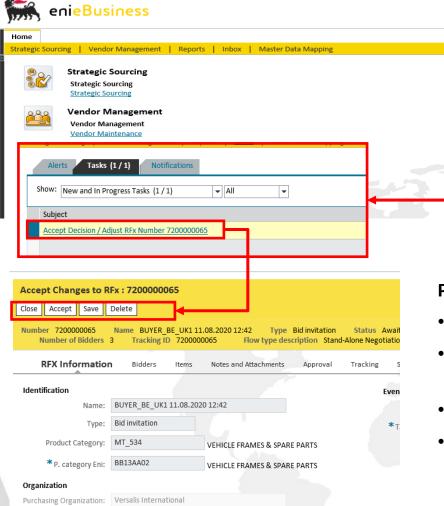
Within cFolder Collaboration Area, Buyer will loose rights on 'Tech. Request for Quotation', folder and will be enabled on 'Tech. Public updates' and 'Technical Evaluation'.

NB: The actual publication of RFx document and corresponding invitaion email sending will take place only after Approval Workflow has been completed.



Inbox for Task acceptance decision/Adjust RFx

In case of rejection of a request for RFx publication by any of the approves, An approval task *Accept Decision/Adjust RFx* will be sent to buyer to complete RFx accepting decision or changing RFx



Possibile Actions:

- Close (no actions carried out)
- Accept (decisione was accepted and document status is set to Release rejected)

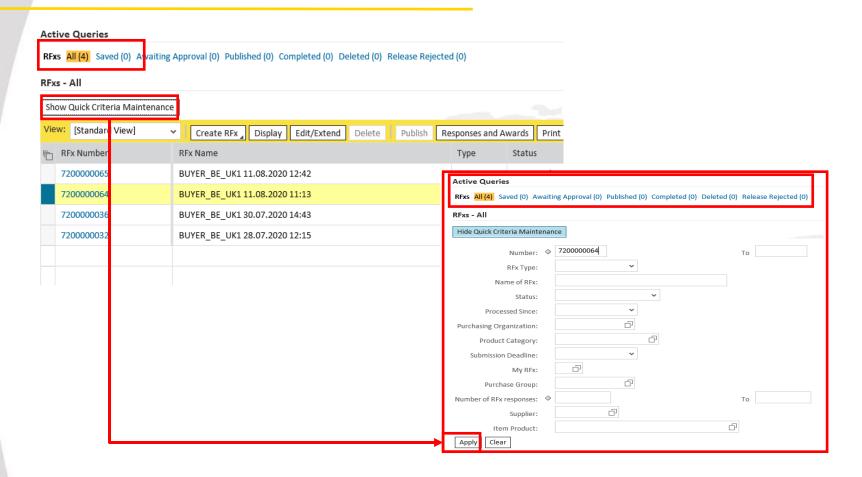
Inbox

Master Data Mapping

Master Data Mapping

- Delete the RFx
- Save and edit RFx to send it for new approval

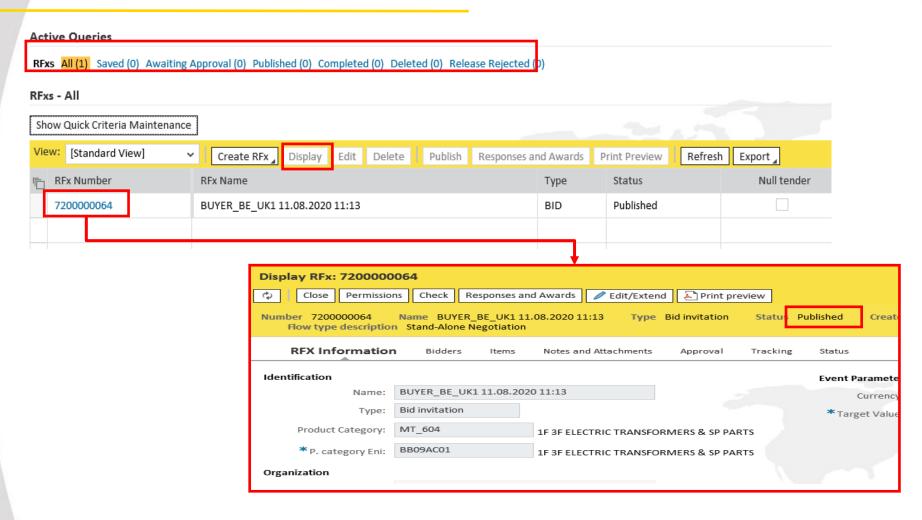
Check a Published Electronic Tender



In *Strategic Sourcing*, it is possible to set search for a single RFx document.

Click on *Show Quick Criteria Maintenance*, system opens a list of search parameters. Set value for search and click on *Apply*, filter will be updated accordingly.

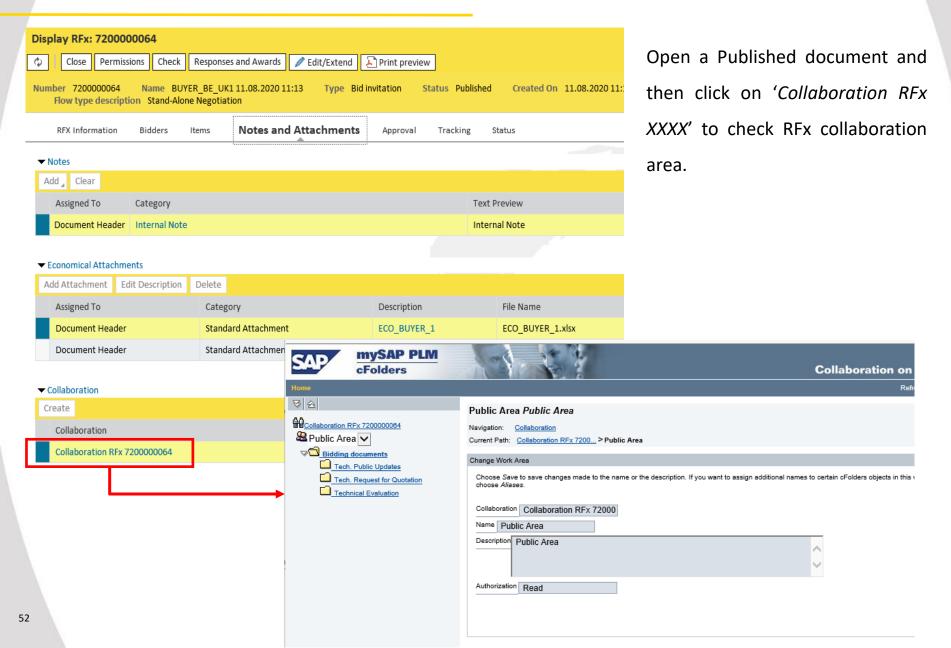
Check a Published RFx



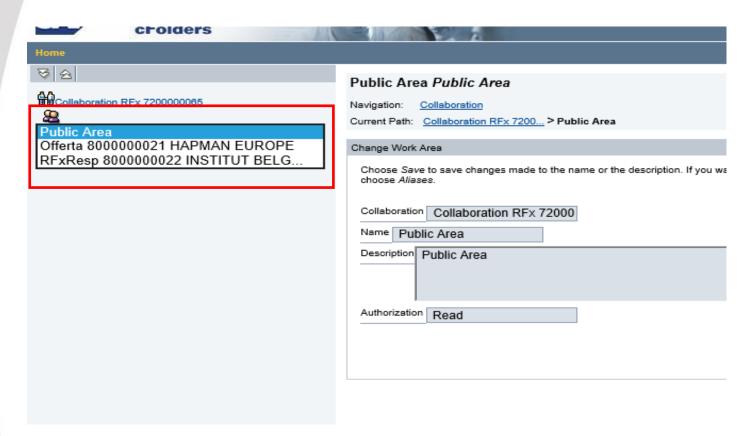
Click on RFx Number or on button Display to open RFx.



Check a Published RFx



Check a Published Electronic Tender – Collaboration Area



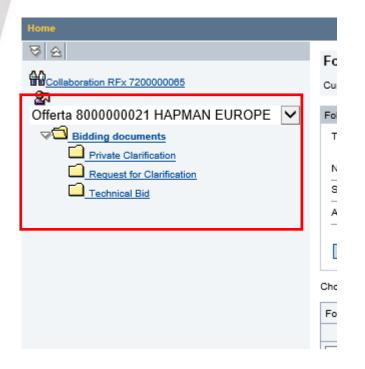
When a Bidder creates a new Bid Response, system creates a new section within Collaboration Area. Each bidder participating creates his own section.

Click on *Public Area* to check all sections created.

N.B. Each area is not generated unless Bidder creates his own Bid Response document.



Check a Published RFx - Collaboration Area

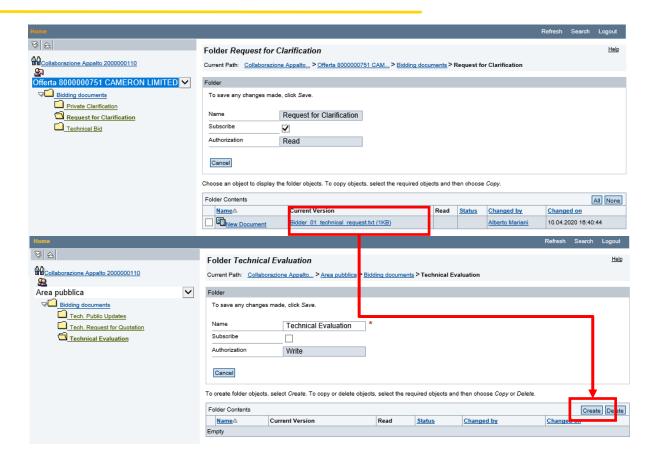


Collaboration Area Bidder private Subfolders are the following:

- Techincal Bid area where Bidder stores his tecnical Bid documentation. Area will be visible only after Bid Response submission even before Tender Submission deadline has expired
- <u>Request for Clarification</u> area dedicated to private clarification documents uploaded by Bidder to request any private clarification
- <u>Private Clarification</u> area dedicated to Buyer
 private clarifications to be sent to the Bidder

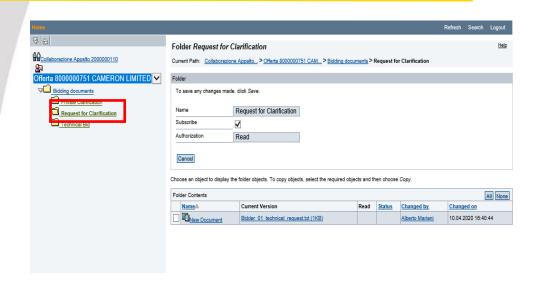


Manage requests for Clarification



When Bidders creates requests for clarifications, buyer receiv a notification email and has the possibility to redirect same requests to Bid Technicians shifting requests attachments from Bidder private Area to the *Public Area*, folder *Technical Evaluation* shared with Bid Technicians

Private Clarification Management

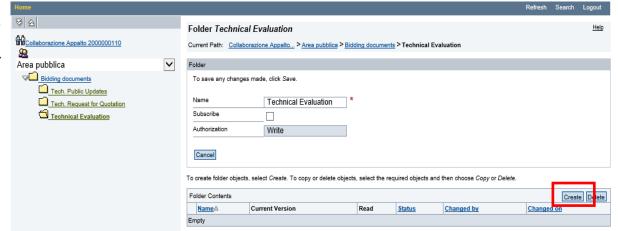


To forward requests for clarifications to Bid Technicians, buyer proceeds according to the following steps:

 From Bidder's private Area, download the attachment(s) inserted by Bidder

 Then uploads same attachments, into folder Technical Evaluation, creating a new attachment.

New attachment is now shared with Bid Technician.





Private Clarification Management

Any time Buyer uploads attachments within *Technical Evaluation* folder, Bid Technicians receives a notification email from system and is enabled to check and download the attachment.

Bid Technician will NOT be enabled to insert/change/delete documents within Technical Evaluation folder, he/she will be enabled only to check and download documents.



Display Bid Responses

After clarifications , bidder can provide his Bid Response – buyer first needs to open technical and administrative envelope – (Collaboration area *Technical Bid*) .

Economical envelope will be available only after sumbission deadline and after all technical envelopes were opened.

N.B.

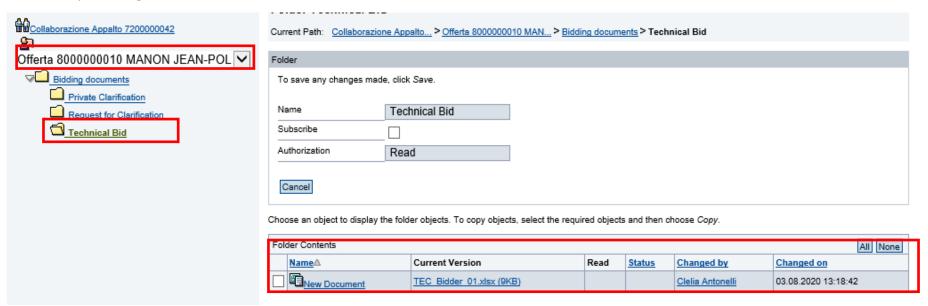
- After Bid Reponse sumbission, bidder looses writing rights on Technical Bid folder
- Documents inserted within technical section will be accessible to Buyer only after Tender submission deadline expiration terms
- Technical evaluation will be available only after submission deadline expiration.



Check Bid Responses – Technical Envelope

Bid Response Technical Section will be accessible from Collaboration Area according to selected Bidder responses. In case of *Only Economical processes*, Collaboration Area will not be created.

Accessing to a specific bidder Area (**Technical Bid**) \rightarrow system allows to check and download corresponding documentation:

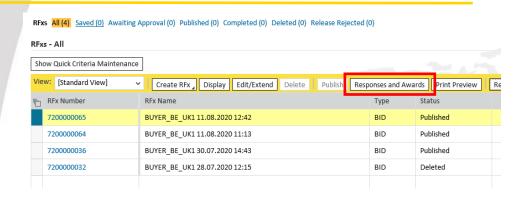


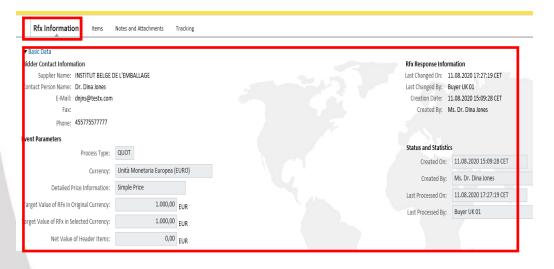
Once Buyer has checked out all documentation attachemnts, system flags it as *read* and allows technical evaluation to buyer





Check Bid Responses – Details





Bid Reponse sections are the following:

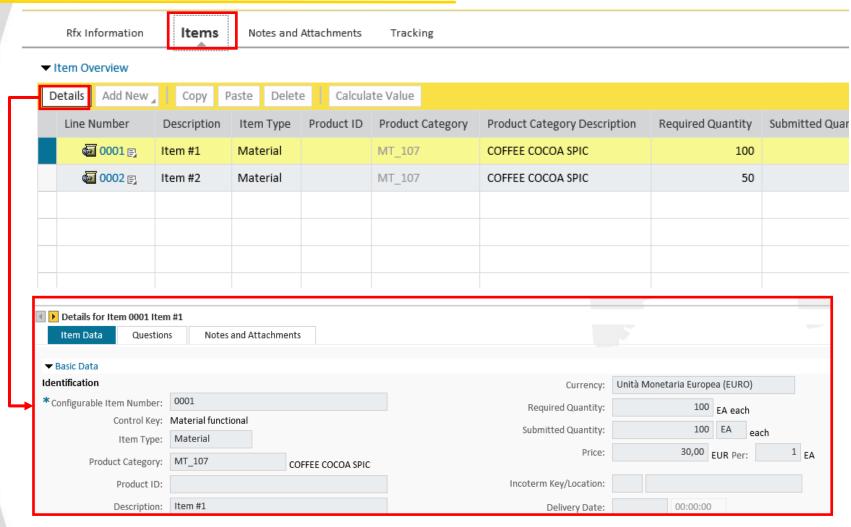
- RFx Information
- Items
- Notes and Attachments
- Tracking

In *RFx Information* system shows Header data related to Bid Response, including overall value of Bid Response Items (if existing)

Within *Notes and Attachments* section it is possible to check Notes and Economical attachments provided by bidder.



Check Bid Responses – Details and Items

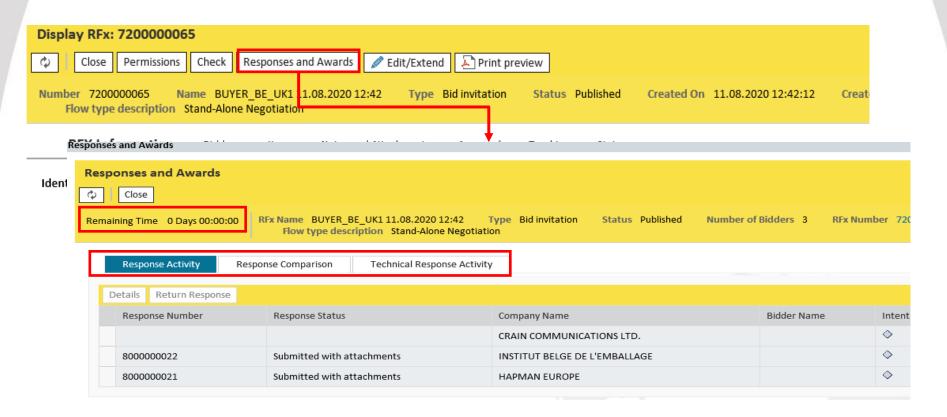


Within *Item* tab system shows detailed items of Bid Response.

To check details, select one item and click on Detalis



Bid Response evaluation (Technical and Economical sections)



To check potential Bid Response sent, access to RFx document and click on «Responses and Awards».

All sent Bid Responses will be available and potential evaluation activities depend on remaining time for Submission deadline.

Remaining time is visible on top of responses and awards section



Bid Response evaluation – Technical Section

To proceed with technical evaluation it's mandatory to read/download documentation of **All** provided technical Bid Responses, The Technical section name is «Technical Response Activity»

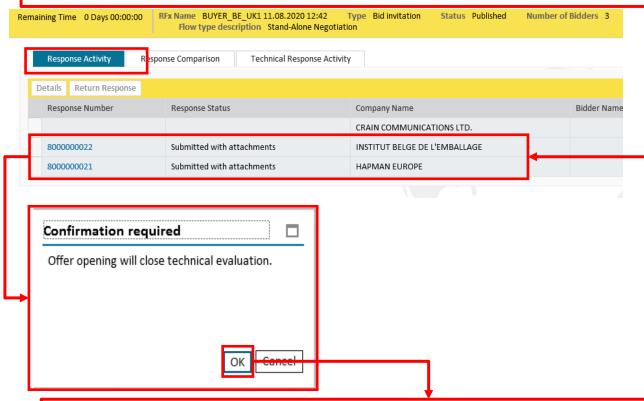


Once all the techincal Bid Responses were checked out, it's possible to technically **Accept/Reject** the Bid Response. Techincal Evaluation (acceptance or reject) is **reveversible** (button *Technical Reset*) and logged by system.



Bid Response evaluation – Economical section access

To perform Economical evaluation it is necessary that all Technical Bid Responses provided had been evaluated (Accepted or Rejected). The section is named «Response Activity»



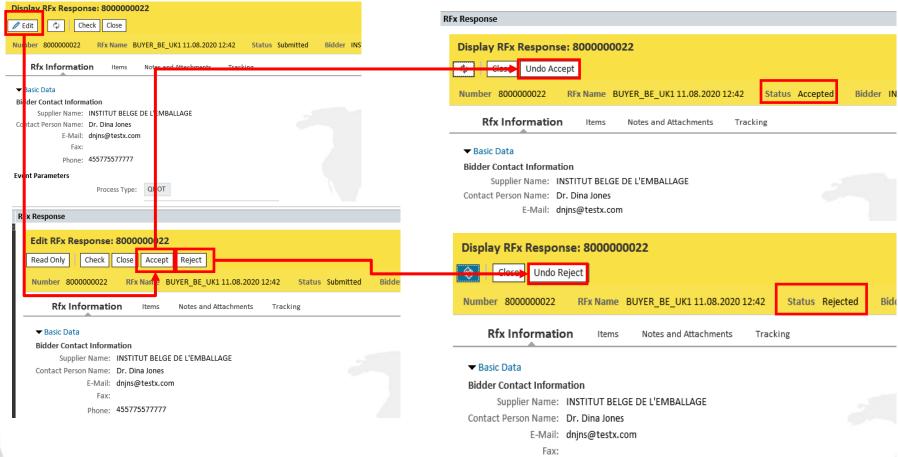
Opening any of the Economical envelopes of Bid Responses:

- Determines closing of Technical RFx phase
- Allows no further extensions of the RFx. Only Rebids will be possible
- Action is logged on system



Bid Response evaluation – Economical evaluation

To evaluate an Economical Bid Response it is necessary to Edit received Bid response and perform acceptance or reject. The evaluation is reversible and tracked by system.



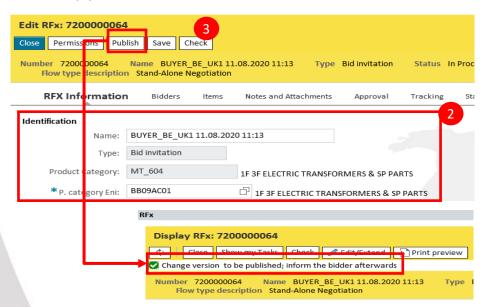
Extend or Rebid a published Electronic Tender

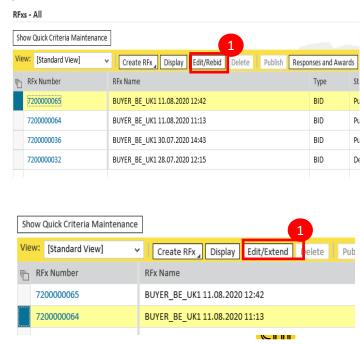
'Extension' of an RFx means the extension of same RFx phase, while 'Rebid' means closing a preceeding RFx phase (with related quotations and attachments) and the beginning of a new phase.

In case of *Extension* all RFx parameters will be editable by Buyer (excluding list of invited bidders that can't be changed) while rebidding an RFx it will be possible to update only Sumbission Deadline date and time.

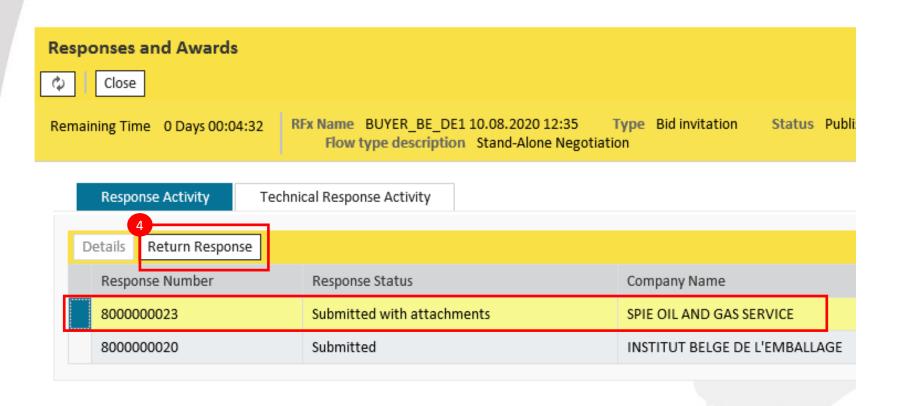
To Edit/Extend an RFx it is necessary to proceed as following:

- Click button Edit/Extend in case of Extension OR button Edit/Rebid in case of Rebid according to RFx phases and conditions
- 2. Perform changes on RFx data to extend the RFx including mandatory Extension/Rebid reasons
- 3. Newly publish the RFx





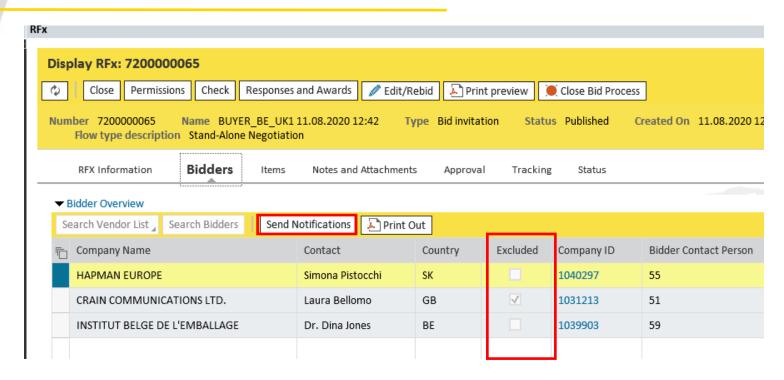
Perform Extension or Rebid – Return Bid Resposnses



4. Return the Bid responses that are needed to be returned to bidders (it is not mandatory to open Bid Resposnses to return them to bidders)



Perform Extension or Rebid – Send new manual notification



- **N.B.** For Bidders who where excluded (flag *Excluded*) when the RFx were newly published will be excluded from next RFx phases.
 - Proceed, if necessary, sending new notifications clicking on «Send Notifications»



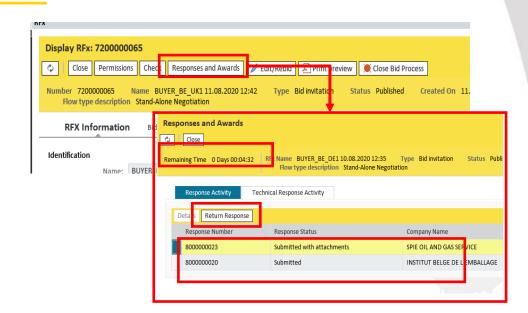
Return Bid Resposnses to Bidders

To Return Bid Responses, open RFx document in display mode and click on Responses and Awards.

Then select a single Bid Response to return.

Once selected the Bid Response needed click

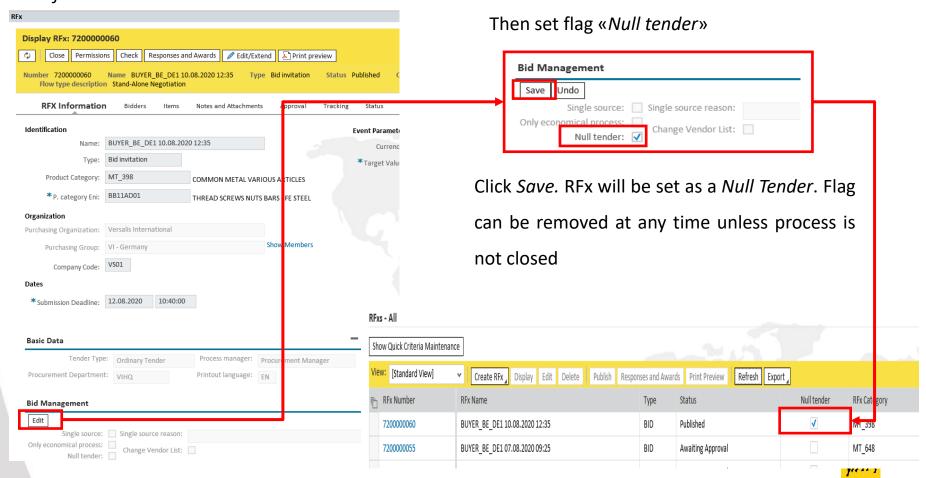
on Return Response



- ☐ Bid Response return can be performed also before Submission Deadline terms expiration
- In case of **RFx Extension**, it is possible to proceed in returning Bid responses to Bidders whom already sent their responses. Bid Response **return can be performed only after new RFx publication**
- □ Bid Response Return **is allowed before or after opening of the Response** itself and the returning must be performed per each singular Bidder
- In case of **Rebid** for new RFx phase, system will automatically return all the Bid resposnes to all Bidders still invited to Tender (not to the Excluded ones) **ONLY** in case of RFx in double envelope technical/economical. In case of only economic process, Bid returning will have to be performed with manual process

Null Tender Process

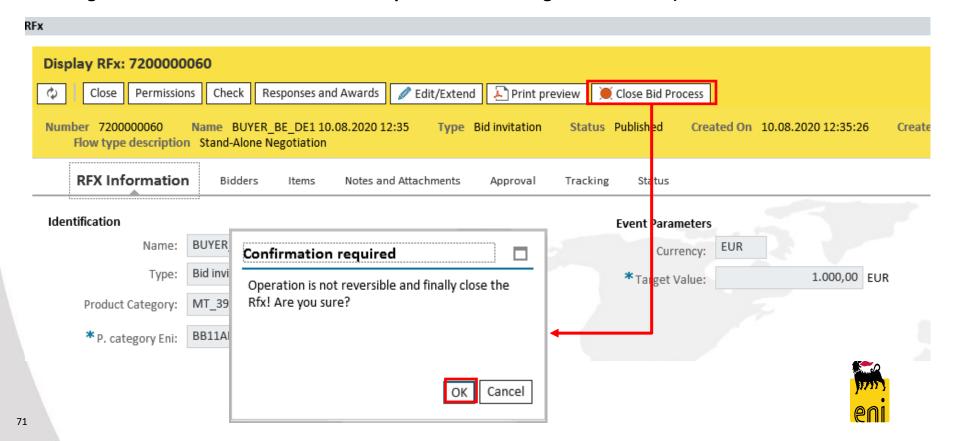
At the end of an RFx process it is possible to set a process as *Null* (eg. In case of no participants). To set an RFx as *Null* open the document in display mode and go to section *Bid Management* within section *RFx Information* and click *Edit*



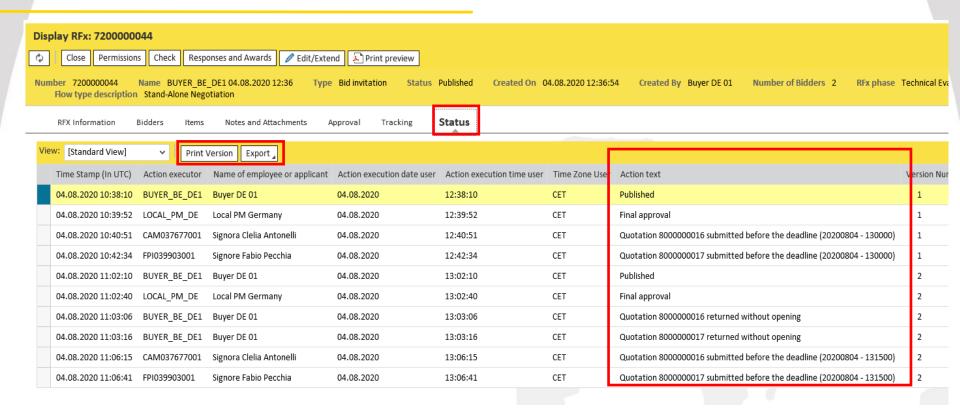
Closing a Tender Process

At the end of Tender technical phase, wich corresponds with the starting of economical phase, it will be available *Close Bid Process* button with which it's possible to close and end a tender process.

NB: Closing Bid processes is not reversible and, if confirmed, determines the block of all activities related to RFx Process, which will no longer be extensible by bidder (action of Edit/Rebid and other changes to Bid Process and related bid responses will no longer be available)



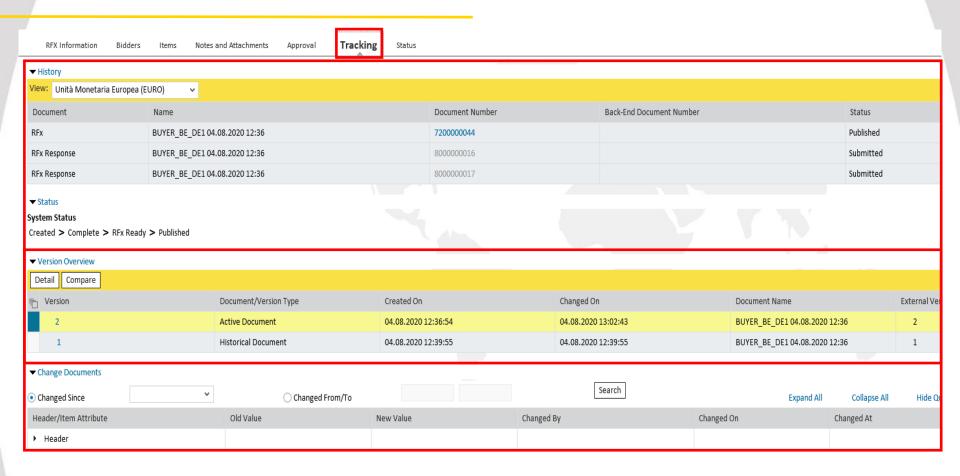
Check activities log of an Electronic Tender



In *Status* tab, system tracks all buyer and bidders activities performed for the RFx process (creation, save, publications, extensions, rebids, etc.) e on Bid Responses (creation opening, returns, submissions, etc...) showing date and time stamp for each of them. Status report can be Exported in both PDF and Excel versions.



Check RFx Versions and Tracking



Within *Tracking* tab the following information are available:

- History and Status Of the RFx with related Bid Responses received
- RFx Versions Overview in case of RFx new publications and phases (Extensions/Rebids)
- RFx Change Documents with related changes authors



Vendor Management

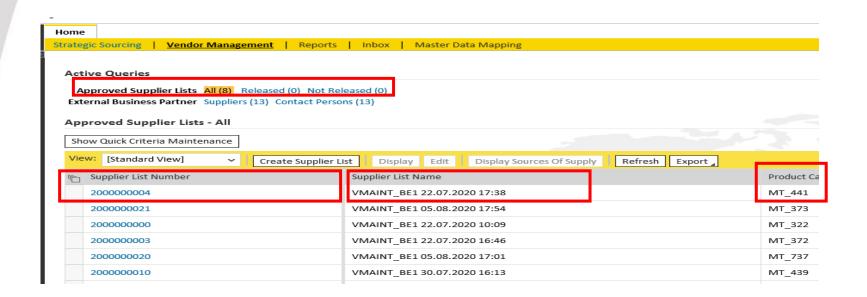


Buyer/Vendor Manager is enabled to the following activities on Vendor Master Data and related Contact Persons:

- Vendor List creation and release of VL for RFx processes
- Display Vendor Master Data
- Contact Persons Master Data creation and changes:
 - Contact Persons creation
 - Contact Persons change
 - Contact Persons Deletion



Vendor List Management



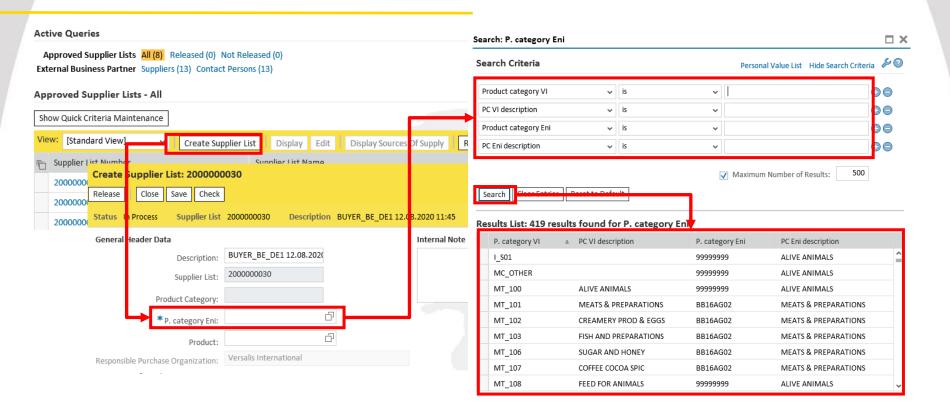
In Vendor List main screen system shows *All* available Vendor Lists. Selecting queries *Released* or *Not released*, system shows Vendor Lists in corresponding status.

In Vendor List results, system shows following main information:

- Vendor List Number: Vendor List code created by Vendor Manager or Buyer
- Vendor List Name: Vendor List header Description
- Product Category: Product Category assigned to Vendor List



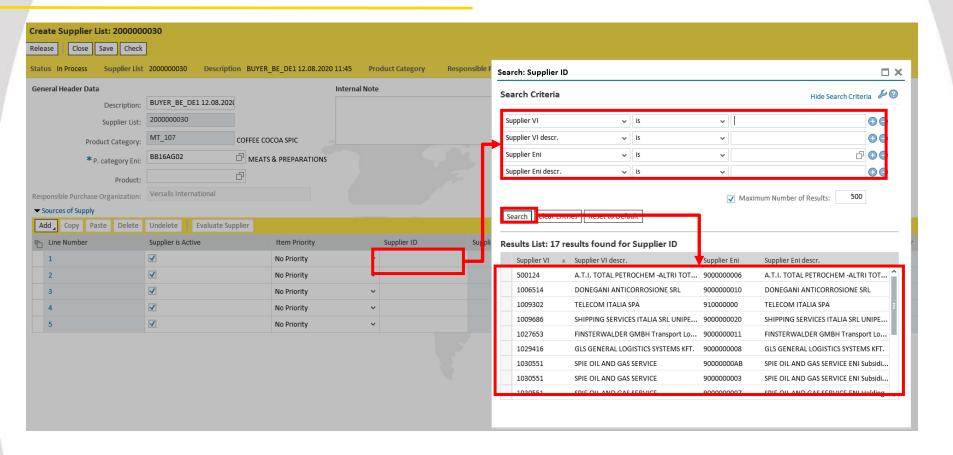
Vendor List Creation – Product Categories



During Creation or change of a new Vendor List it's mandatory to provide following data:

 Product Category – Search Help Shows Product Categories in double ENI/Versalis coding and allows to search values by both types of coding. Wild card charachter * is valid for values search

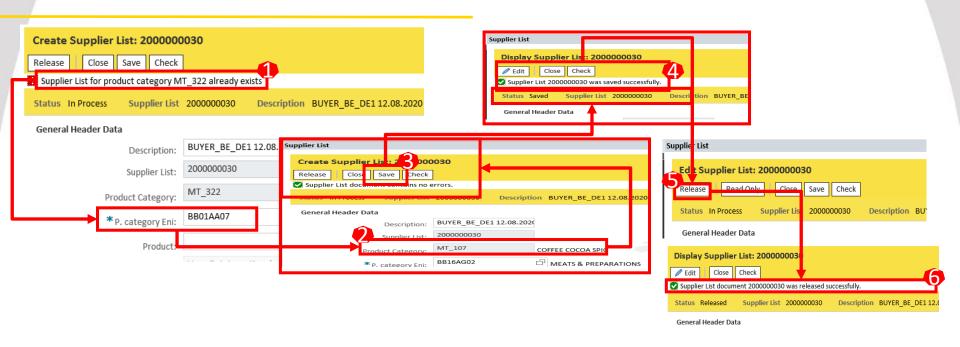
Vendor List Creation – List of Vendors



When creating/changing VLs it's mandatory to provide following data:

 Insert Vendor code — Search Help shows Vendor master data in double ENI/Versalis coding and allows to search values by both types of coding. Wild card charachter * is valid for values search

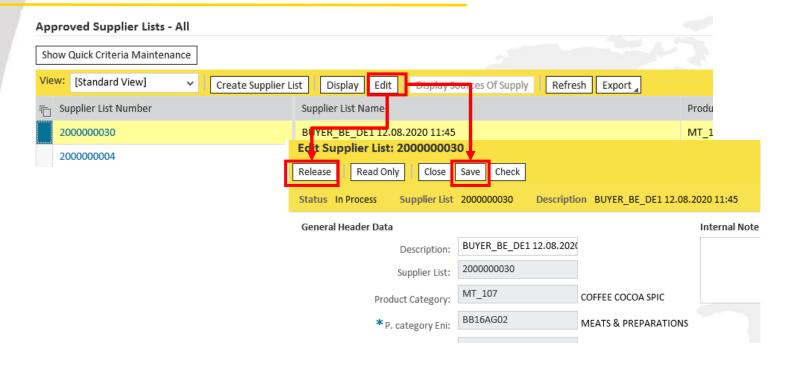
Save and release Vendor Lists for RFx processes



As a basis rule **it's not possible to create more than one Vendor List for the same Product Group code**. Once Vendor List is completed, if user sets a Product Group already used for an existing VL, system generates a blocking error : it will be necessary to assign a different Product Group to the VL. Once cleared all errors it will be possible to save the VL.

NB: To make a Vendor List available for RFx processing, it is mandatory to *release* the VL. *Edit* the VL and *Release* it . Released VL will be available for RFx processes.

Vendor List Change

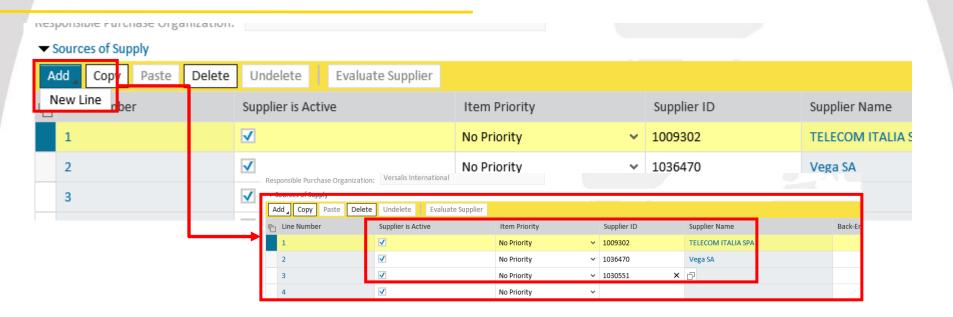


Accessing to an existing VL in *Edit* mode, any changes to the VL change the VL status in *Not Released*.

In such cases it will be mandatory to newly *release* the VL to activate it for RFx processes.



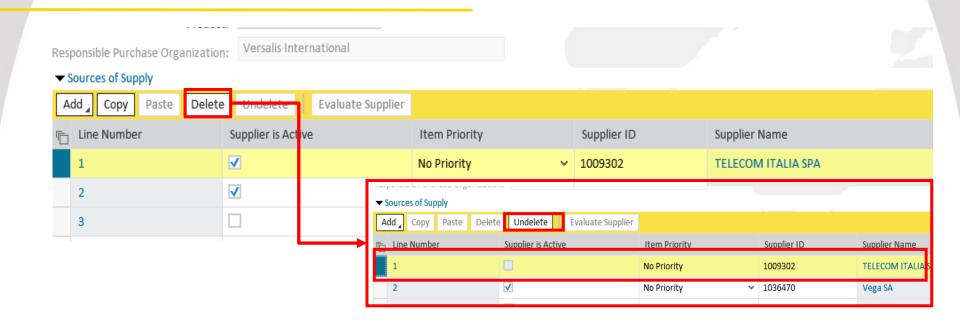
Vendor List Change



To Add ne Vendors to an existing VL, Edit the VL and click *Add->New Line* and insert new vendors. Use flag *Supplier is Active* to activate/deactivate a specific Vendor for that VL.

NB: Vendor Lists manage the relationship between Product Groups and Vendors and **do not** manage relationship with Vendor Contact Persons, therefore, in case of invitation to a Tender of a specific Vendor for which there are **NO Contact Persons** in the system, that Vendor will not be able to participate to the Tender process.

Vendor List Change

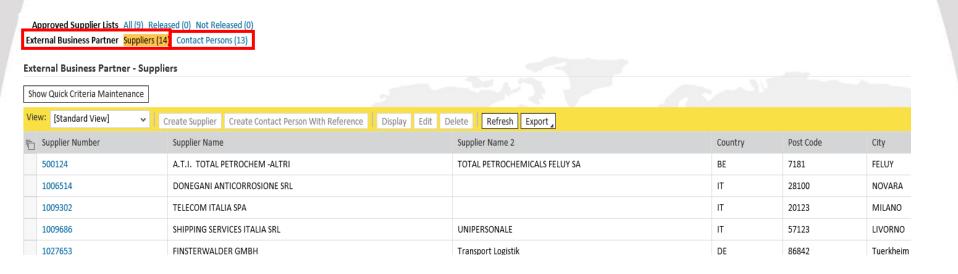


Once a Vendor List is saved, it is possible to update it deleting vendor codes inserted formerly.

Select vendor codes that you need to delete and click *Delete*. Deleted suppliers will be grayed-out and button *Undelete* will be activate to restore deleted master data.

NB: A vendor List requires at least one Vendor Code

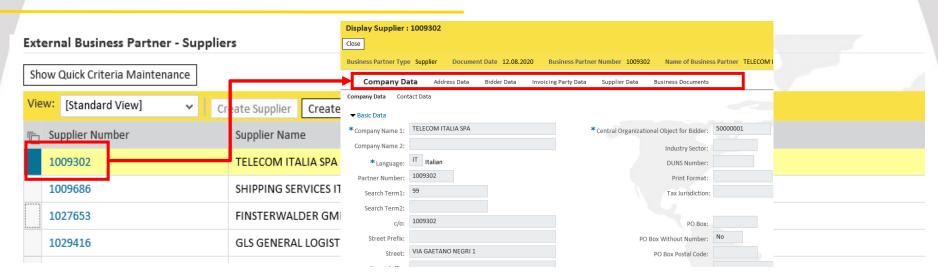




In External Business Partner view (Vendors and relatd Contact Persons). Queries show:

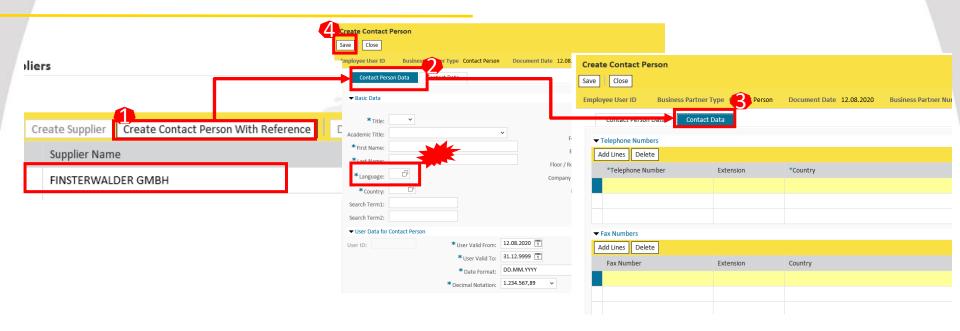
- Suppliers: List of suppliers according to Versalis International coding and Descriptions
- Contact Persons: List of contact Persons related to Suppliers





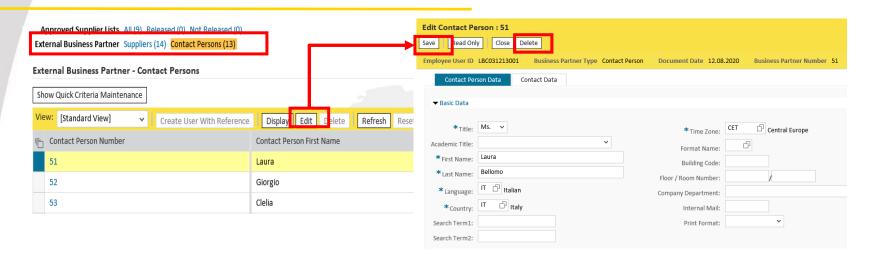
eBidding Vendor Master Data are directly imported by Versalis International SAP system and *can only be displayed by buyer* clicking on Vendor Link. Following Information are available:

- Company Data: Vendor basic master data
- Address Data: Vendor Address master data
- Bidder Data: Detailed Vendor data
- Invoicing Party Data: Invoicing Master data for Vendor
- Supplier Data: Vendor Purchasing information data
- Business Documents: Type and number of business eBidding documents related to Vendor in (RFx, contracts, etc..)



Buyer is enabled to Create and change Contact Persons per each specific imported Vendor from Versalis International Backend. To create a new Contact Person:

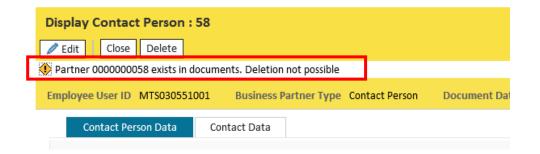
- Select Vendor code from Vendor List
- Click Contact Person with Reference
- Complete mandatory Contact Person Data (signed with wild cards *)
- Compilare mandatory Contact Data (signed with wild cards *)
 ► NB: Only Create Contact Persons in English (EN) OR Italian Language (IT)
- Click Save.
 Once Contact Persons is created, Vendor Contact person will receive an email according to email address provided in Contact Data with eBidding credentials for first system access.



Accessing to Contact Persons list it is possibile to select a single Contact Person and change related master data. Once updated data click *Save*.

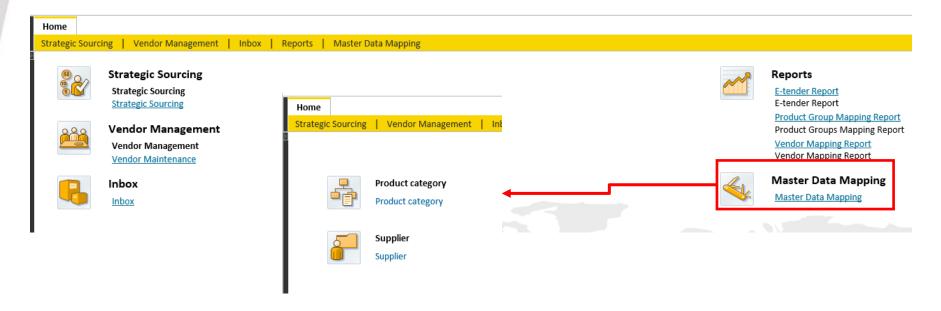
To delete Master Data of a Contact Person click Delete.

NB: if Contact Person was already invited in previous RFx it won't be possible to delete it. In these cases system prompts following error:





Master Data Mapping management Application



Approvers can access to Master Data Mapping for P/G and Eni Vendor codes application in **display** mode only. Master Data Mapping application gives access to:

- Display code mapping for Product Groups ENI/VI
- Display code mapping for Vendors ENI/VI



Product Group Mapping display – main data table

Accessing to code mapping views among Versalis International PGs and corresponding ENIs, system shows a data table that features following data:

- **Product Category VI** = Product Category according to Versalis International SAP code
- Product Category VI description = PG Description according to VI SAP description and
 User's logon language
- Product Category Eni = Product Category according to Eni code
- Product Category Eni description = = PG Description according to Eni description and
 User's logon language

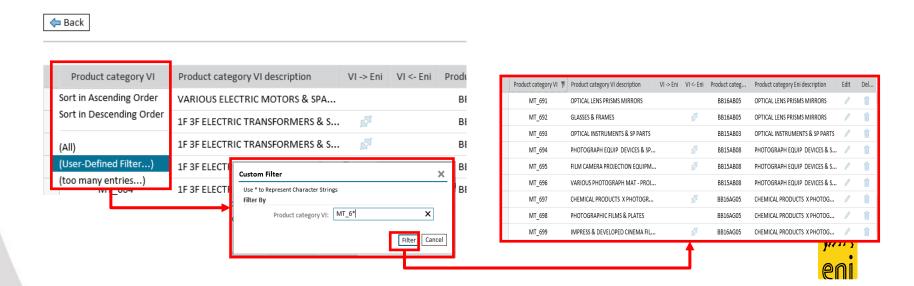
P	roduct category VI	Product category VI description	VI -> Eni	VI <- Eni	Product categ	Product category Eni description	Edit	Del	^
	MT_603	VARIOUS ELECTRIC MOTORS & SPA			BB03BB02			ŵ	
	MT_604	1F 3F ELECTRIC TRANSFORMERS & S	129		BB09AC01	1F 3F ELECTRIC TRANSFORMERS &		ŵ	
	MT_604	1F 3F ELECTRIC TRANSFORMERS & S	1231		BB09AC02			ŵ	
	MT_604	1F 3F ELECTRIC TRANSFORMERS & S			BB09AC03			ŵ	-
	MT_604	1F 3F ELECTRIC TRANSFORMERS & S	1231		BB09AC04			ŵ	
	MT_604	1F 3F ELECTRIC TRANSFORMERS & S	1231		BB09AC05			ŵ	
	MT_605	STATIC CONVERTOR RECTIFIER & SP			BB09AD01	STATIC CONVERTOR RECTIFIER & S		ŵ	
	MT_611	ELECTRIC INTERN & SECTION DEVIC	1231		BB09AE10	ELECTRIC INTERN & SECTION DEVI		t	
	MT_611	ELECTRIC INTERN & SECTION DEVIC	NZ,		BB09AE11				V



Product Group Mapping display – main data table filtering feature

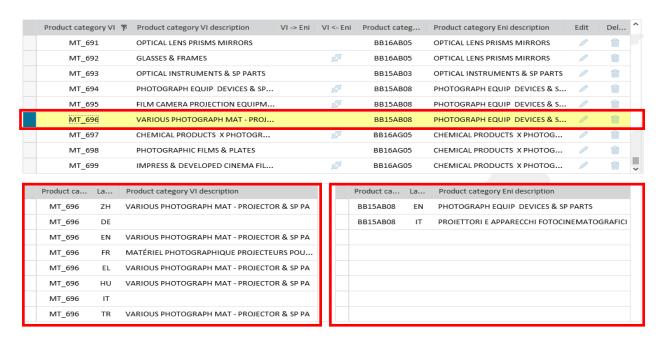
It is possible to search and filter for PGs Master data as following:

- Click on header title column that you wish to filter for (e.g. Product Category VI)
- Select option (*User-Defined Filter*)
- Insert a search value (wildcards * are valid values)
- Click on Filter and system will show data according to filtered set of values
- To reset Filter values select option (All)



Product Group Mapping display – translated descriptions details

To **display** translations of PGs description master data select the PG to be checked and display translations into section tables below:



Section for PG SAP Versalis description translations

Section for PG ENI description translations



Vendor Master Data Display

When user accesses vendor Master Data VI/Eni Mapping, system shows a table with following information:

- **Supplier VI** = Supplier Code according to Versalis International SAP Code
- Supplier VI Description = Company name according to Versalis International SAP
 Description
- **Supplier Eni** = Supplier Code according to Eni Code
- **Supplier Eni description** = Company name according to Eni Description

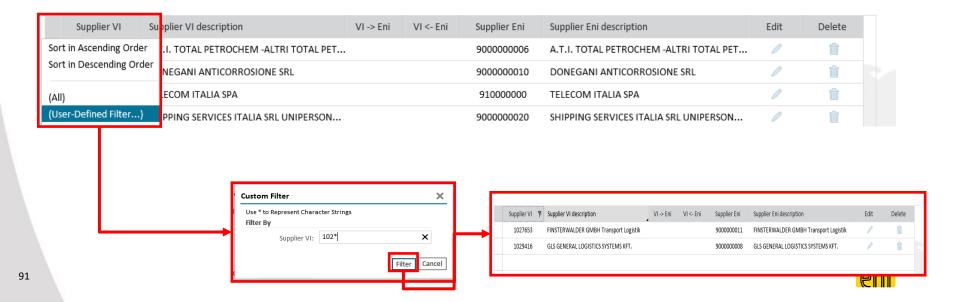
Supplier VI	Supplier VI description	VI -> Eni	VI <- Eni	Supplier Eni	Supplier Eni description	Edit	Delete
500124	A.T.I. TOTAL PETROCHEM -ALTRI TOTAL PET			9000000006	A.T.I. TOTAL PETROCHEM -ALTRI TOTAL PET		ŵ
1006514	DONEGANI ANTICORROSIONE SRL			900000010	DONEGANI ANTICORROSIONE SRL		Û
1009302	TELECOM ITALIA SPA			910000000	TELECOM ITALIA SPA		î
1009686	SHIPPING SERVICES ITALIA SRL UNIPERSON			9000000020	SHIPPING SERVICES ITALIA SRL UNIPERSON		Î
1027653	FINSTERWALDER GMBH Transport Logistik			900000011	FINSTERWALDER GMBH Transport Logistik		î
1029416	GLS GENERAL LOGISTICS SYSTEMS KFT.			900000008	GLS GENERAL LOGISTICS SYSTEMS KFT.		î
1030551	SPIE OIL AND GAS SERVICE			900000003	SPIE OIL AND GAS SERVICE ENI Subsidiary 2		î
1030551	SPIE OIL AND GAS SERVICE	1571		900000007	SPIE OIL AND GAS SERVICE ENI Holding		î
1030551	SPIE OIL AND GAS SERVICE	15 ⁵⁰		90000000AB	SPIE OIL AND GAS SERVICE ENI Subsidiary 1		î
1031213	CRAIN COMMUNICATIONS LTD. SUBSCRIPTI			900000009	CRAIN COMMUNICATIONS LTD. SUBSCRIPTI		î
1036470	Vega SA			900000005	Vega SA		î
1037677	MANON JEAN-POL			900000004	MANON JEAN-POL		î
1039903	INSTITUT BELGE DE L'EMBALLAGE			900000002	INSTITUT BELGE DE L'EMBALLAGE		Û
1040297	HAPMAN EUROPE			900000001	HAPMAN EUROPE		Û
1040330	FLOWERVE BELGIUM NV		E 21	900000003	FLOWERVE BELGIUM NV		Û
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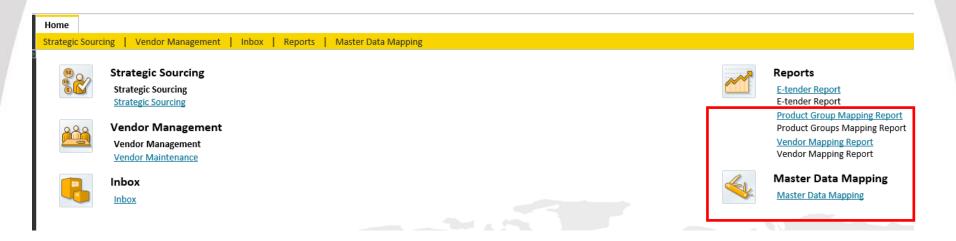
Vendor Master Data Display – filtering options

To filter Vendor Master Data Mapping:

- Click on header column that you wish to filter (eg SupplierVI)
- Select option User-Defined Filter
- Insert a value for the search (wildcards * are valid)
- Click on Filter and system will show data according to filtered set of values
- To reset Filter values select option (All)



eBidding Reports

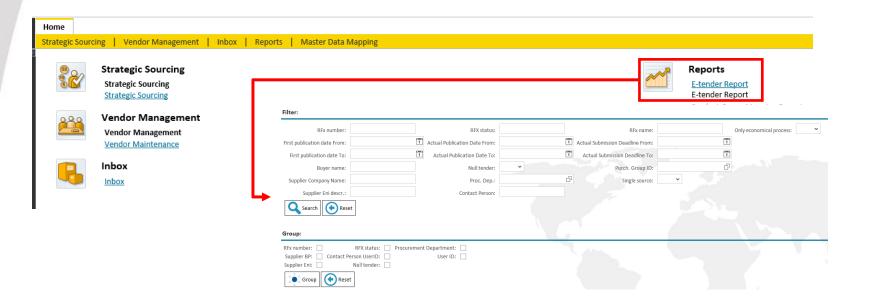


Following eBidding reports are available:

- E-Tender Report for RfX reports with details of invited bidders
- Report For Product Group mapping
- Report For Vendor mapping



eBidding Reports: E-Tender Report

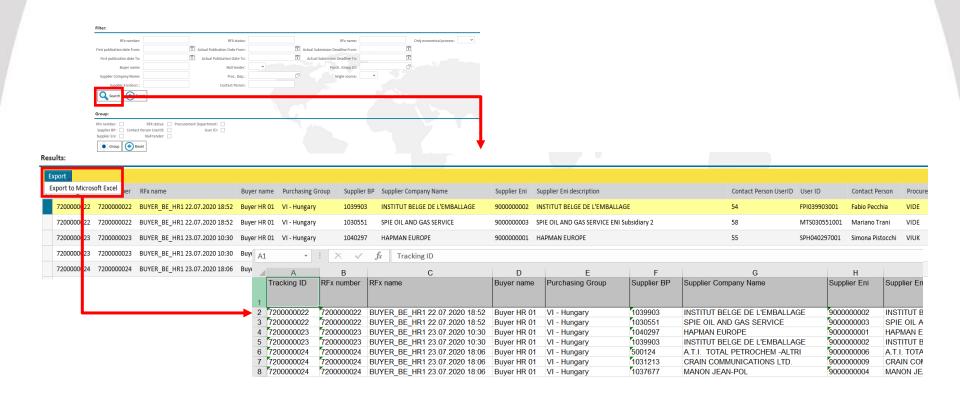


E-Tender Report features a series of launch parameters that allow to narrow and aggregate data according to set values.

NB: E-Tender Report shows resulsts according to user type: for Buyers and Local PM of every Purchasing Group reports only shows results about Tenders belonging to their own Purchasing Groups. For Approvers of higher level, report will show data for alla Tenders related to Versalis International Company



eBidding Reports: E-Tender Report

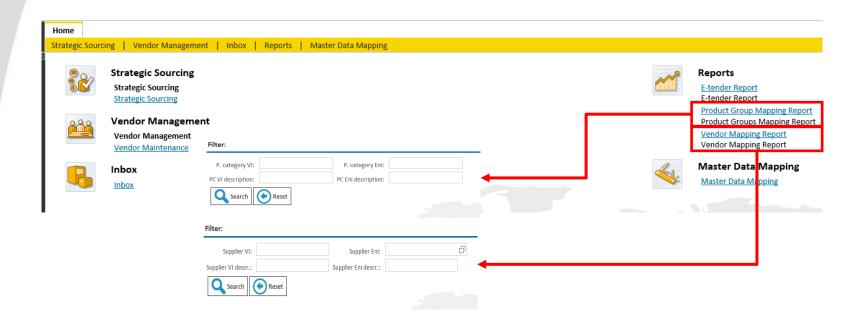


E-Tender Report provides all information related to RfX including statuses and invited Bidders.

An Export functionality in Excel template is available



eBidding Reports: report Master Data Mapping

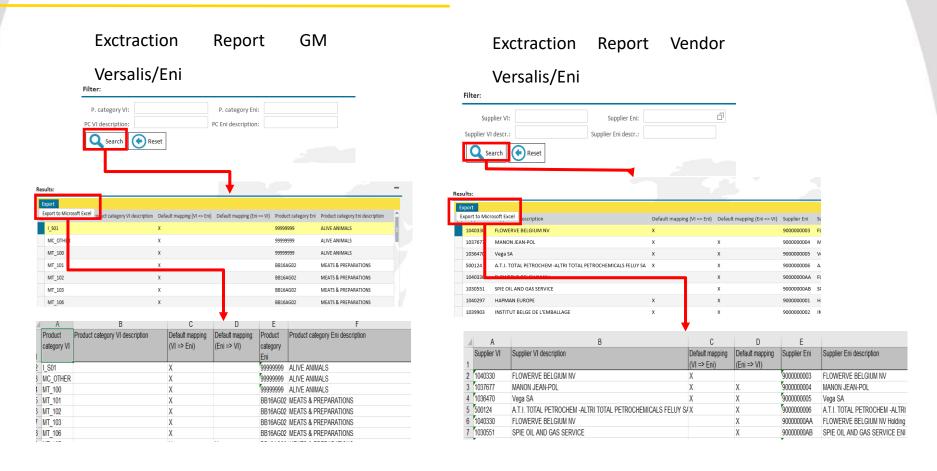


Two different Reports are available for data and contents exctraction from eBidding Mapping tables:

- Product Groups Mapping table VI/Eni
- Vendor Mapping table VI/ENI



eBidding Reports: report Master Data Mapping



Both reports Exctract Data from PGs and Vendors eBidding Mapping Data VI/ENI.

An export function in Excel template is also available



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